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# **ROBUST BAYESIAN CHOICE**



# Robust Bayesian Choice\*

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#### Abstract

A major concern with Bayesian decision making under uncertainty is the use of a single probability measure to quantify all relevant uncertainty. This paper studies prior robustness as a form of continuity of the value of a decision problem. It is shown that this notion of robustness is characterized by a form of stable choice over a sequence of perturbed decision problems, in which the available acts are perturbed in a precise fashion. Subsequently, a choice-based measure of prior robustness is introduced and applied to portfolio choice and climate mitigation.

Keywords: Risk, Uncertainty, Robustness, Ambiguity, Robust statistics, Prior selection.

JEL classification: C52, C61, D81.

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### 1 Introduction

### 1.1 Motivation and Background

The last 30 years have seen an extensive development of non-Bayesian theories of choice under uncertainty. Starting with the seminal work of Schmeidler (1989) and Gilboa and Schmeidler (1989), economists have developed models that depart from the standard subjective expected utility model. The study of such departures is motivated by different types of considerations. For one, experimental evidence such as Ellsberg's paradox has suggested the Bayesian approach is not consistent with observed behavior. A second type of concern finds the Bayesian approach to be inadequate from a normative standpoint. As suggested by the literature on ambiguity and ambiguity aversion, a decision maker may find it challenging to specify a unique probability when only vague or fragmentary information is available.<sup>1</sup> Analogous concerns have emerged in other fields of economics. A notable example is Hansen and Sargent (2001)) they considered decision makers who view their model (i.e., a probability distribution) as an approximation and want to behave robustly to possible perturbations of this approximating model.

These concerns may be addressed by appealing to an informal continuity principle: even if the probabilities are not correctly specified, as long as the approximation error is small enough, then it should cause only a small variation in the final conclusions. This is a form of robustness to small specification errors of the original prior. Unfortunately, such a robustness does not always hold. The following example formalizes the idea that the predictions of a Bayesian model can change substantially by considering arbitrarily small perturbations of an agent's belief. Consider the following common Bayesian decision problem: an agent has to take an action  $a \in \mathbb{R}$  and once a state  $\omega \in \Omega \subseteq \mathbb{R}$  is realized the agent gets utility  $u(\omega, a) = -(\omega - a)^2$ . Suppose that an agent wants to maximize expected utility and has a belief  $\mu$  over states such that  $\mathbb{E}_{\mu}\omega < \infty$  and  $\mathbb{E}_{\mu}\omega^2 < \infty$ . For any positive integer n, let  $\mu_n$  denote perturbation of the original belief  $\mu$  given by  $\mu_n = (1 - \frac{1}{n})\mu + \frac{1}{n}\delta_{n^2}$ , where  $\delta_{n^2}$  denotes the degenerate distribution that assigns probability one to  $n^2$ . Note that the sequence of distribution functions  $(\mu_n)_n$ 

<sup>&</sup>lt;sup>1</sup>See Gilboa and Marinacci (2016) for a review of the literature on ambiguity aversion.

converges pointwise to that of  $\mu$ ; so that, for example,  $(\mu_n)_n$  converges weakly to  $\mu$ . Now observe that the action  $a_n^*$  that maximizes  $\mathbb{E}_{\mu_n} u(\omega, a)$  is given by  $a_n^* = \mathbb{E}_{\mu_n} \omega = (1 - \frac{1}{n})\mathbb{E}_{\mu}\omega + \frac{1}{n}n^2 = (1 - \frac{1}{n})\mathbb{E}_{\mu}\omega + n \to \infty$ . Moreover, it is easy to check that  $\sup_{a \in \mathbb{R}} \mathbb{E}_{\mu_n} u(\omega, a) \to \infty$ . In other words, a very small perturbation of the initial belief might lead the agent to extremely different conclusions.<sup>2</sup>

#### **1.2 Contributions**

In this paper, I formulate robustness as a form of continuity. The central concept that I consider is a form of continuity of the value of a decision problem under uncertainty. I adopt a choice-theoretic approach, i.e., I connect this notion of robustness to observable choice behavior. To illustrate, consider the perspective of an analyst who observes choices over acts made by an agent. The major difficulty with relating this type of robustness to choice behavior is that the analyst would have to be able to observe the agent's choices in the counterfactual scenario in which his belief is perturbed. This is not feasible in an observational study. Even in an experimental setting, reliably inducing perturbed beliefs may be challenging. Nonetheless, it is reasonable to assume that the analyst can change or perturb the acts available to the agent. The approach I propose is to look at choice behavior over "perturbed" decision problems, i.e., decision problems in which the available acts are perturbed in a precise fashion. Following this reasoning, I provide a behavioral axiom that consists in stable (or convergent) choice behavior over a sequence of perturbed decision problems. The main result, Theorem 2, states that robustness is characterized by this form of stable choice. Therefore, one can think of robustness equivalently as a form of robust choice behavior over perturbed decision problems.

I then study how to quantify prior robustness by constructing a measure drawing from methods in functional differentiation. For an agent with utility u, prior Pand optimal act  $f^*$  robustness is quantified by

$$\sup_{Q\in C}\int u(f^*)dQ - \int u(f^*)dP,$$
(1)

where *C* is a set of probability measures that represent perturbations to the prior *P*. The second main set of results, Theorem 3 and Proposition 2, provides a foun-

<sup>&</sup>lt;sup>2</sup>This example is due to Kadane and Chuang (1978)

dation for such a measure. This measure can be used to address two different types of questions. First, it can be used to assess how sensitive the predictions of a model are to the choice of the initial probability. For instance, it can be applied to Bayesian statistical methods to compare the robustness of different priors. Another way to interpret this result is that the more heavy-tailed the distribution is, the less volatile social welfare will be to the misspecification of the probability. From a decision-theoretic perspective, this measure can be used to compare attitudes toward robustness for different agents. Consider two agents with the same utility but different beliefs. I show that an agent is associated with a lower measure of robustness than another agent if and only if the monetary value he attaches to having his optimal act perturbed is lower than that of the other agent. In other words, a "more robust" agent will be less affected by perturbations of the optimal act.

I provide two applications to illustrate the importance of this measure of robustness: a climate mitigation problem and a portfolio choice problem. An extensive literature (e.g., see Weitzman (2011) or Ibragimov et al. (2015)) has suggested that adopting "fat" or "heavy" tailed distributions is a way to build models with more robust conclusions. For example, fat tailed distributions such as the Student's t-distribution are typically considered a robust alternative to the use of normal distributions. I consider a simple climate mitigation model, where an agent has to choose the consumption of a good that can produce (an uncertain) damage in the future. A desire for robustness may emerge from experts' disagreement about the distribution of future damage.<sup>3</sup> I show that the measure of robustness I develop ranks as more robust distributions with heavier tails. One way to interpret this result is that with heavier tails, social utility will be less volatile to misspecification of the prior probability. Further, in a simple portfolio allocation problem, I show that if the utility function incorporates explicitly a distaste for fat tails, modeling returns of a risky asset with a Student's *t*-distribution are ranked as more robust than normally distributed returns. Hence, this measure of robustness formalizes the intuition in the literature that connects heavy tailed distributions with robustness. As I discuss, heavy tails can be seen as emerging from model uncertainty,

<sup>&</sup>lt;sup>3</sup>In the case of climate change, there is substantial disagreement among experts on the parameter of climate sensitivity, i.e., by how much global average temperatures increase as a result of increased greenhouse gas levels. See Meinshausen et al. (2009).

thus showing—against the common claim in the decision-theoretic literature—that the Bayesian approach can be properly used to deal with model uncertainty.

### **1.3 Related literature**

Modeling robustness in a Bayesian framework is an old topic of interest. For instance, Savage et al. (1963) introduce the so called principle of "stable estimation." In a Bayesian statistical problem, they propose conditions such that the likelihood function dominates the prior distribution. Thus, robustness is modeled by the fact that the prior does not have a strong influence on the posterior. Fishburn et al. (1968) describe a variety of methods that may be used to evaluate the robustness of probabilities. The main approach they consider is to evaluate how much a probability that guarantees a unique optimal solution has to be perturbed to change the optimum. An extension of their work is given by Pierce and Folks (1969). Dempster (1975) contains a very interesting discussion of conceptual issues related to robustness from a subjectivist perspective.

In game theory, it is well known that game-theoretic predictions can be highly sensitive to assumptions about players' higher-order beliefs. Rubinstein's (1989) seminal paper shows that a strict Nash equilibrium of a game might fail to be rationalizable under a slight perturbation of hierarchies of beliefs. This paper spawned a large literature that tried to establish whether in some cases robustness can be preserved. From a theoretical perspective, this literature is close to my approach since it studies robustness of game-theoretic predictions with respect to a fixed topology. It is important to note that one could adopt an alternative approach suggested by Dekel et al. (2006) which constructs the coarsest metric topology that preserves a form of robustness.

In the literature on Bayesian statistics, the work of Kadane and Chuang (1978) is very close to my approach. Of particular importance are Good's writings on robustness (see for example Good (1971)) which had a large impact on the subsequent statistical literature. Some of his insights were eventually developed in the literature on Bayesian robustness (see Berger et al. (2000) for a review). This literature studies how much Bayesian statistical methods depend on uncertainty about the precise details of the analysis, typically those given by the prior distribution. Section 7 contains an in depth discussion of the relations between my work and

this literature. This paper is also related to the frequentist literature on robustness that started with the seminal work of Huber et al. (1964). In particular, there are tight connections with the work of Hampel (Hampel (1971), Hampel (1974)). The main differences between my work and the literature in statistics is that I adopt a choice-theoretic approach.

### 1.4 Structure

Section 2 introduces the formal decision-theoretic framework. Section 3 introduces the notion of robustness, along with its behavioral characterization. Section 4 studies how to quantify the robustness for a given decision problem. Section 5 studies applications, and Section 6 offers concluding remarks. The proofs are in the Appendix, while the Supplemental Appendix contains extensions and preliminary technical results.

### 2 Preliminaries

### 2.1 Choice setting

I adopt the standard decision theoretic set-up à la Savage with additional assumptions on the state space and the set of consequences. The set *S* represents the states of the world and  $\Sigma = \{A, E, ...\}$  is a  $\sigma$ -algebra of subsets of *S* called events. I assume *S* is a Polish space and that  $\Sigma$  is the Borel  $\sigma$ -algebra.  $\Delta$  denotes the set of countably additive probability measures  $\mu : \Sigma \rightarrow [0, 1]$ , endowed with the weak<sup>\*</sup> topology.  $ca(\Sigma)$  is the set of all countably additive signed measures defined on  $\Sigma$ . Call  $\mu \in \Delta$  *non-atomic* if for every  $A \in \Sigma$  there is  $B \in \Sigma$  such that  $B \subseteq A$  and  $\mu(A) > \mu(B) > 0$ . Given a sequence  $(\mu_n)_{n=1}^{\infty}$  in  $\Delta$ ,  $\mu_n \rightarrow \mu$  denotes convergence in the weak<sup>\*</sup> topology.

 $X = \{x, y, z, ...\}$  is the set of consequences. Assume X is a normed space with norm  $\|\cdot\|$ . The main case of interest is when the set of consequences is a Euclidean space, i.e.  $X = \mathbb{R}^n$ .  $C_b(S, X) \subseteq X^S$  denotes the set of continuous and bounded functions. For example, if S = [0, 1] then  $C_b([0, 1], \mathbb{R}) \equiv C([0, 1])$  is the set of continuous real valued functions defined on the interval [0, 1].

 $\mathcal{F} = \{f, g, h...\} \subseteq X^S$  is the set of *acts*. As usual, for  $x \in X$ , I define  $x \in \mathcal{F}$  to

be the constant act such that x(s) = x for all  $s \in S$ . For any  $f, g \in \mathcal{F}$  and event  $A \in \Sigma$  denote with fAg the act h such that h(s) = f(s) for  $s \in A$  and h(s) = g(s) for  $s \notin A$ . A simple act is an act with finite support. Because X is a normed vector space, any simple act f can be written as  $f = \sum_{i=1}^{n} 1_{A_i} x_i$ , where  $1_{A_i}$  is the indicator function of the set  $A_i$ ,  $(A_i)_{i=1}^n$  is a  $\Sigma$ -measurable partition of S and  $x_1, \ldots, x_n$  are the elements of the range of f.

The starting point of the analysis is a binary relation  $\succeq$  on the set  $\mathcal{F}$  that represents a decision maker's (DM) preferences over acts. Given acts f, g I write  $f \ge g$  if  $f(s) \succeq g(s)$  for every  $s \in S$ . An act  $f \in \mathcal{F}$  is *measurable* if  $\{s \in S : f(s) \succeq x\} \in \Sigma$  and  $\{s \in S : x \succeq f(s)\} \in \Sigma$  for every  $x \in X$ . I restrict the attention to bounded and measurable acts. In other words,

$$\mathcal{F} = \{f \in X^S : f \text{ is measurable and } y \leqslant f \leqslant x \text{ for some } x, y \in X\}.$$

A functional  $V : \mathcal{F} \to \mathbb{R}$  represents  $\succeq$  if

$$V(f) \ge V(g) \iff f \succcurlyeq g,$$

for every  $f, g \in \mathcal{F}$ .

For  $g : S \to \mathbb{R}$  and a measure  $\mu$  such that g is  $\mu$ -integrable, let

denote the standard Lebesgue integral with respect to  $\mu$ . If  $\nu$ ,  $\mu$  are two measures then  $\int gd(\mu + \nu)$  denotes the integral with respect to the measure  $A \mapsto \mu(A) + \nu(A) \ \forall A \in \Sigma$ .

Given a measurable space  $(\Omega, \mathcal{A})$ ,  $\Delta(\Omega)$  denotes the set of all countably additive probability measures defined on  $\mathcal{A}$ . Given  $P, Q \in \Delta(\Omega)$ , write  $Q \ll P$  if and only if  $A \in \mathcal{A}$ ,  $P(A) = 0 \implies Q(A) = 0$ . In some examples and applications, the integral of a function  $g : \Omega \to \mathbb{R}$  with respect to a probability measure  $\mu$  will be denoted by  $\mathbb{E}_{\mu}g(\omega)$ .

### 2.2 Basic preference representation

The DM's preference relation  $\succ$  over  $\mathcal{F}$  is assumed to be represented by  $V : \mathcal{F} \to \mathbb{R}$  satisfying

$$V(f) = \int u(f)dP \quad \forall f \in \mathcal{F},$$
(2)

where  $P \in \Delta$  is non-atomic and  $u : X \to \mathbb{R}$  is continuous. The Supplemental Appendix provides an axiomatization of preferences with such a representation. The axioms are based on Kopylov's (2010) characterization of Savage's subjective expected utility with countably additive probabilities. The choice-theoretic analysis in this paper will focus on state-independent utility. The Supplemental Appendix extends results in the next section to allow for state-dependent utility.

### 3 Robustness

#### 3.1 Decision problems and robustness

A *decision problem* is a (non-empty) set  $F \subseteq \mathcal{F}$  of acts. Acts in F are the available acts that the DM can choose. Since  $\succ$  satisfies Savage's axioms, the DM faces the usual optimization problem

$$\sup_{f \in F} \int u(f) dP. \tag{3}$$

Many economic models involve an optimization problem like (3). I will consider two main examples.

**Example 1** (Portfolio choice). In the standard portfolio choice problem, there are two assets available: a risk free one with certain return  $r_f$  and a risky one with uncertain return described by the random variable  $r : \Omega \to \mathbb{R}$  defined on a measurable space  $(\Omega, \mathcal{A})$ . The investor has to allocate of his wealth (which I normalize to 1) between the two assets. He cares about his terminal wealth  $w \in \mathbb{R}$  and has utility v(w). The set of available acts can be written as

$$A = \{ar + (1-a)r_f : a \in [0,1]\},\$$

where *a* denotes the fraction of wealth invested in the risky asset. The problem faced by the investor is

$$\max_{r'\in A} \mathbb{E}_p v(r'(\omega)).$$

where  $p \in \Delta(\Omega)$ . Thus here we have  $X = \mathbb{R}$ ,  $S = \Omega$ , u = v, P = p and F = A.

**Example 2** (Climate mitigation). Consider a simple economic model of climate mitigation analogous to that studied in Gollier et al. (2000) (see also Bommier et al.)

(2021)). There are two periods where the only source of utility comes from the consumption of a good  $c_t$ , t = 1, 2. Consuming the good at t = 1 is free and certain but it may reduce the (uncertain) value of consumption at time t = 2 through environmental damage. More formally, the decision maker has to choose the level of climate abatement  $a \in \mathbb{R}_+$  which will result in reduced consumption at t = 1, i.e.  $c_1(a) = \overline{c} - r(a)$ , where  $r : \mathbb{R}_+ \to \mathbb{R}$  is a function that describes the cost of the abatement policy. At the same time, a higher level of abatement policy will (potentially) increase the future level of consumption  $c_2(a, s)$  depending on the realization of a state  $s \in \mathbb{R}$ . The optimization problem is therefore given by:

$$V(P) = \max_{a \in \mathbb{R}_+} v\left(w_1 - r(a)\right) + \beta \mathbb{E}_P v\left(c_2(a, \cdot)\right),$$

where  $\beta \in (0, 1]$  reflects time preference and  $P \in \Delta(\mathbb{R})$  is the decision maker belief about the state  $s \in S$ . The the set of available acts can be written as

$$A = \{(x_1, x_2) : S \to \mathbb{R}^2 : x_1 = w_1 - c(a), x_2 = c_2(a, \cdot), a \in \mathbb{R}_+\}.$$

As the previous examples illustrate, it is common to make regularity assumptions on the set of feasible acts. To study robustness from a choice-theoretic perspective, I am going to make the following assumptions on *F*.

**Assumption 1** (Continuous acts).  $F \subseteq C_b(S, X)$ 

**Assumption 2** (Optimal act). There exists  $f^* \in F$  such that  $f^* \succeq f$  for every  $f \in F$ .

A few comments are in order. Assumption 1 is a standard regularity assumption. While this assumption excludes simple acts, the latter can be arbitrarily approximated by the former.<sup>4</sup> Using continuous acts substantially eases the exposition; however, it is possible to allow for non-continuous acts. The Supplemental Appendix (see subsection 7.3.1) extends results in this section to the case in which *F* contains only simple acts. Further, this assumption guarantees that we can endow *F* with the sup-norm topology, i.e., the distance defined by

$$||f - g||_{\infty} = \sup_{s \in S} ||f(s) - g(s)||.$$

<sup>&</sup>lt;sup>4</sup>Formally, this fact is known as Lusin's Theorem; see for example Theorem 12.8 in Aliprantis and Border (2006).

Assumption 2 simply states that the optimization problem is "interesting" in the sense that it admits a solution.

In general, for a decision problem  $F' \subseteq \mathcal{F}$ , any constant  $\varepsilon > 0$  and expected utility representation (u, P) of preferences, we will be interested in the set of all  $\varepsilon$ -optimal acts

$$C_{u,P,\varepsilon}(F') = \bigg\{ f \in F' : \int u(f)dP \ge \sup_{g \in F'} \int u(g)dP - \varepsilon \bigg\},\$$

while the set of optimal acts is denoted with  $C_{u,P}(F')$ .

Two notions of robustness are studied in this paper. The first is a form of continuity of the value of the decision problem as a function of the DM's belief. The second notion requires a form of continuity of the optimal solution. Recall that given a sequence  $(P_n)_{n=1}^{\infty}$ ,  $P_n \rightarrow P$  means that the sequence converges to P in the weak<sup>\*</sup> topology.

**Definition 1.** Fix a decision problem *F* and consider the preference  $\succeq$  with representation (u, P). Say that  $\succeq$  is *robust* if for every sequence  $(P_n)_{n=1}^{\infty}$  in  $\Delta$  such that  $P_n \rightarrow P$  it holds

$$\sup_{f\in F}\int u(f)dP_n\to \max_{f\in F}\int u(f)dP,$$

as  $n \to \infty$ .

Say that  $\succeq$  is *strongly robust* if for every sequence of positive numbers  $(\varepsilon_n)_{n=1}^{\infty}$ such that  $\varepsilon_n \to 0$ , every sequence of acts  $(f_n)_{n=1}^{\infty}$  that satisfies  $f_n \in C_{u,P_n,\varepsilon_n}(F)$ converges to an optimal act  $f^* \in C_{u,P}(F)$ .<sup>5</sup>

**Remark 1.** Strong robustness is indeed stronger than robustness. See Theorem 6 in the Appendix.

**Remark 2.** Both robustness properties are independent of the normalization of the Bernoulli utility *u*. It follows that robustness is a property of the preference  $\succeq$  and holds or does not hold for every expected utility representation.

<sup>5</sup>It is important to observe that since for some *x* it holds  $x \ge f^*$ , we obtain  $x \ge f$  for every  $f \in F$ . This implies that

$$\sup_{f\in F}\int u(f)dP_n\leq u(x)<\infty,$$

for every *n*. Thus the sequence  $(\sup_{f \in F} \int u(f) dP_n)_{n=1}^{\infty}$  is effectively a sequence in  $\mathbb{R}$ .

The main reason I consider robustness with respect to the weak<sup>\*</sup> topology is that it is a natural topology to consider for an initial analysis. Indeed, as the name suggests it is weaker than most other topologies on probability measures that are typically considered. As a consequence, this notion of robustness will be very demanding. In particular, it will be more demanding than any other notion of robustness that uses a topology stronger than the weak<sup>\*</sup>.

An important feature of this notion of robustness is that it depends not only on the prior probability but also on the choice set F and the utility u. As will be shown in the main theorem of this section, robustness is characterized by a form of robust choice behavior over sequences of perturbed decision problems. Therefore, since more regular decision problems are harder to perturb, regularity properties of the decision problem will be important to guarantee robustness. For example, a key property related to robustness is compactness of the choice set F.

**Example 3** (Portfolio choice continued). Suppose that  $\Omega$  is a metric space and r:  $\Omega \to \mathbb{R}$  is a continuous bounded function. For example,  $\Omega = [0, 1]$ ,  $r(\omega) = \omega$  and P has a beta distribution (so that r is also distributed as a beta). Then it is easy to show that the set

$$A = \{ar + (1 - a)r_f : a \in [0, 1]\} \subseteq C([0, 1]),$$

is a compact subset of C([0,1]) in the sup-norm topology, by a direct application of the Arzelà-Ascoli theorem. Suppose that  $v : \mathbb{R} \to \mathbb{R}$  is continuous. Given the structure of the feasible set A, it is possible to show that the objective function is continuous in both the probability and the choice variable.

Thus, by the maximum theorem (see for example p. 306 in Ok (2011)) robustness is satisfied. On the other hand, in general strong robustness will not be satisfied unless there is a unique optimal solution. For the general decision problem in (3), the following result holds.

**Proposition 1.** Suppose that F is a compact subset of  $C_b(S, X)$ . Then robustness is satisfied. Moreover, strong robustness is satisfied whenever there is a unique optimal act.

*Proof sketch.* For this result however it is not possible to use the maximum theorem. This is due to the fact that the objective function is not guaranteed to be jointly continuous in both its arguments. However, part of the proof of Theorem 2

can be used to show that in this example robustness is satisfied. The full proof is elaborated in the Appendix.  $\hfill \square$ 

### 3.2 Perturbed decision problems

The main question that I study is whether it is possible to obtain a behavioral characterization of these two notions of robustness. The challenge with this question is that it requires observing the choices made by the DM under alternative beliefs. Unfortunately, such a counterfactual is not available. The main idea that I propose is that one can look at the behavior of the DM when the decision problem itself is "perturbed" in a precise fashion.

Given an act f, I will consider "perturbations" of the kind fEx for some event  $E \in \Sigma$  and outcome  $x \in X$ . More precisely, given a sequence  $(P_n)_{n=1}^{\infty}$  such that  $P_n \to P$ , consider the decision problem  $F_n$  defined by

$$F_n = \bigg\{ fEx : f \in F, E \in \Sigma, x \in X, \int u(fEx)dP = \int u(f)dP_n \bigg\}.$$

 $F_n$  contains all the perturbations of the acts in F that have expected utility "as if" the agent's belief was  $P_n$ . Because the sets  $(F_n)_n$  contain perturbations of the acts in F, they will not necessarily satisfy Assumptions 1 and 2. The first result describes an important class of such perturbations, and in particular shows that  $F_n \neq \emptyset$  for every n.

**Theorem 1.** For every  $f \in F$  and  $P_n \to P$ , there exist  $A_{f,n}$  and  $x_{f,n}$  such that

$$\int u(fA_{f,n}x_{f,n})dP = \int u(f)dP_n \quad \forall n$$

*Moreover,*  $P(A_{f,n}) \rightarrow 1$  *and either*  $x_{f,n} = x_f$  *or*  $x_{f,n} = y_f$ *, where*  $x_f \ge f \ge y_f$ *.* 

*Proof sketch.* The proof makes key use of the fact that *P* is both non-atomic and countably additive. These two joint assumptions not only imply that *P* is convex-ranged, but also the stronger statement that there exists a collection  $(A_{\alpha})_{\alpha \in [0,1]}$  of measurable sets, such that  $\gamma \leq \beta \implies A_{\gamma} \subseteq A_{\beta}$  and  $P(A_{\alpha}) = \alpha$  for every  $\alpha \in [0,1]$ . See the Appendix for the full proof.

Thus, not only are the sets  $F_n$  non-empty but for each  $f \in F$  there is some  $fEx \in F_n$  that for large *n* is "close" to the act *f*. Indeed, it is easy to show that

$$\int \|fA_{f,n}x_{f,n} - f\|dP \to 0 \text{ as } n \to \infty$$

In this sense, for large *n* the perturbed act  $fA_{f,n}x_{f,n}$  can be considered a small alteration of the act *f*. Observe that the acts in  $(F_n)_{n=1}^{\infty}$  constructed with Theorem 1 are all that is needed for the results in this paper.

Thanks to this result, it is possible to understand the choice behavior of the DM in the counterfactual scenario in which he had a different belief. Thus, given any  $P_n \rightarrow P$ , it is possible to understand the DM's behavior as if his belief was  $P_n$  by looking at choices over the set  $F_n$ . The next key property captures the idea of *stable* (or convergent) choice over the sequence of perturbed decision problems  $(F_n)_{n=1}^{\infty}$ .

**Definition 2.** Consider  $\succeq$  with representation (u, P) and a decision problem  $F \subseteq \mathcal{F}$ . Let  $\varepsilon_n \to 0$ . A sequence  $(g_n)_{n=1}^{\infty} = (f_n E_n x_n)_{n=1}^{\infty} \in \prod_{n=1}^{\infty} C_{u,P,\varepsilon_n}(F_n)$  is stable if for some optimal act  $f^* \in C_{u,P}(F)$  the following two conditions hold:

- (i) There is a subsequence  $(f_{n_k})_k$  of  $(f_n)_{n=1}^{\infty}$  such that  $f_{n_k} \to f^*$ ;
- (ii)  $\int ||g_{n_k} f^*|| dP \to 0.$

Stability requires a strong type of convergence for the sequence  $(g_{n_k})_k = (f_{n_k}E_{n_k}x_{n_k})_k$ . First, the sequence of acts  $(f_{n_k})_k$  that are perturbed has to convergence to an optimal act  $f^*$  according to the sup-norm metric. Moreover, the sequence  $(g_{n_k})_k =$  $(f_{n_k}E_{n_k}x_{n_k})_k$  has to converge to the optimal act  $f^*$ . To have intuition for condition (ii), note it requires the usual convergence in mean of the sequence  $(g_{n_k})_k$  to  $f^*$ . Thus, choice behavior is stable or robust in the sense that choices for the perturbed decision problems are similar to that of the original one. The main axiom of this paper requires stable behavior over sequences of perturbed decision problems.

**Axiom** (Preference for stability). Consider  $\succeq$  with representation (u, P) and fix a decision problem  $F \subseteq \mathcal{F}$ .  $\succeq$  has a preference for stability if for every  $(F_n)_{n=1}^{\infty}$  there exists  $\varepsilon_n \to 0$  and a sequence  $(g_n)_{n=1}^{\infty} = (f_n E_n x_n)_{n=1}^{\infty} \in C_{u,P,\varepsilon_n}(F_n)$  that is stable for some optimal act  $f^*$ .

In words, preference for stability requires stable choice behavior over any sequence of perturbed decision problems. The main result of the paper characterizes robustness in terms of preference for stability.

**Theorem 2.**  $\succeq$  *is robust if and only if it has preference for stability.* 

*Proof sketch.* To proof of this theorem relies extensively on the theory of Γ-convergence (often called epiconvergence/hypoconvergence; see, e.g., Dal Maso (1993)). Γ-convergence is a notion of convergence for functionals germane to the study of optimization problems and their perturbations. The first step of the proof consists in showing that for any  $P_n \rightarrow P$  the sequence of functionals  $V_n(f) = \int u(f)dP_n$  Γ-converges to  $V(f) = \int u(f)dP$ . For this part of the proof, it is key to assume that *S* is a Polish space. Then, I combine the proof of Theorem 1 with an existing characterization of convergence of suprema under Γ-convergence to deliver the final result. See the Appendix for details.<sup>6</sup>

As a corollary, an analogous characterization can be obtained for strong robustness.

**Corollary 1.**  $\succeq$  is strongly robust if and only if for  $\varepsilon_n \to 0$  and every sequence  $(f_n)_{n=1}^{\infty}$ such that  $f_n \in C_{u,P_n,\varepsilon_n}(F)$  there exists a sequence  $(g_n)_{n=1}^{\infty} = (f_n E_n x_n)_{n=1}^{\infty}$  such that  $g_n \in C_{u,P,\varepsilon_n}(F_n)$  and for a subsequence  $(g_{n_k})_{k=1}^{\infty}$  satisfies

$$\int \|g_{n_k} - f^*\|dP \to 0.$$

Conceptually, these two results connect the notions in Definition 1 to a property of choice that is potentially testable. Clearly, an axiom involving convergence of choices is not directly "operational," since it involves an infinite sequence of acts. Nonetheless, these results do suggest that attitudes toward robustness are related to convergence of choices under small perturbations of the available acts. The fact that the axiom involves convergence of a sequence of acts does not necessarily preclude testability. For instance, the experimental literature that studies learning in games (e.g., Hyndman et al. (2012)) has studied convergence of actions in situations of repeated interaction. Typically, convergence is assumed whenever the same type of choice is observed for a repeated period of time. Therefore, one could understand whether robustness fails by looking at whether or not choices over a sequence of perturbed decision problems converge to the choice for the original problem. To clarify this point, consider the following example.

**Example 3.** Consider the following special case of example 1. Here  $\Omega = [0, 1]$ , *P* is the Lebesgue measure, and  $u(x) = \log(x)$ . Assume that the riskless asset pays

<sup>&</sup>lt;sup>6</sup>Notably, some of the assumptions used to prove this result can be relaxed. For instance, as shown in the Supplemental Appendix (section 7.3.3), continuity of the function u is not needed.

 $\frac{1}{3}$  for sure. Given these assumptions, the optimal allocation of wealth is to allocate  $\alpha \approx 71.63\%$  of wealth to the risky asset. Consider the perturbation of the prior *P* given by  $P_n = \frac{1}{n}\delta_1 + (1 - \frac{1}{n})P$ , where  $\delta_1$  is the distribution such that  $\delta_1(\{1\}) = 1$ . In words, this sequence of perturbations takes into account the possibility that the risky asset might involve no risk and pays 1 for sure. For every allocation of wealth  $\alpha$ , it is possible to find a perturbation  $r_n$  of the risky asset given by  $r_n(\omega) = \omega E_n 1$ , where  $E_n = [0, x_n(\alpha)] \subseteq \Omega$  and  $x_n(\alpha) \to 1$  as  $n \to \infty$  such that<sup>7</sup>

$$\mathbb{E}_P \log \left( \alpha \omega E_n 1 + (1-a) \frac{1}{3} \right) = \mathbb{E}_{P_n} \log \left( \alpha \omega + (1-a) \frac{1}{3} \right).$$

Therefore, for every *n* we can consider the perturbed decision problems

$$\max_{\alpha \in [0,1]} \mathbb{E}_P \log \left( \alpha \omega E_n 1 + (1-a) \frac{1}{3} \right).$$
(4)

In these decision problems, the risky asset has an uncertain outcome for  $\omega \in E_n$  (where  $E_n$  is close to  $\Omega$  for large n) and pays 1 for sure otherwise. A failure of preference for stability would consist in observing choices of the allocation of wealth  $\alpha$  for the problem (4) that for "large" n are very different from 71.63%.

### **4** A quantitative measure of robustness

This section develops a quantitative measure of robustness. Quantifying robustness is interesting for two main reasons. First, one may want to quantify the sensitivity of the predictions of a model to the choice of prior. Moreover, from a decision theoretic perspective one may be interested in comparing attitudes toward robustness for different agents. Such a measure is inspired by the work of Hampel (1971, 1974) on robust statistics.

Robustness will be measured with respect to some class of perturbations  $C \subseteq \Delta$  of probability measures such that  $P \in C$ . This set can be interpreted as a set of perturbations considered plausible by the DM. At the end of this section I offer a few possible specifications for the set *C*.

<sup>7</sup>To see this, note that  $\mathbb{E}_P \log(\alpha \omega E_n 1 + (1-\alpha)) = \int_{x_n}^1 \log\left(\alpha \omega + (1-\alpha)\frac{1}{3}\right) d\omega + (1-x_n) \log\left(\alpha + (1-\alpha)\frac{1}{3}\right)$  and  $\mathbb{E}_{P_n} \log(\alpha \omega + (1-\alpha)) = (1-\frac{1}{n}) \int_0^1 \log\left(\alpha \omega + (1-\alpha)\frac{1}{3}\right) + (\frac{1}{n}) \log\left(\alpha + (1-\alpha)\frac{1}{3}\right)$ . Thus, one can pick  $x_n$  with  $x_n \to 1$  so that the equality holds.

Define the map  $W : \Delta \to \mathbb{R}$  by

$$W(\mu) = \sup_{f \in F} \int u(f) d\mu$$
 for every  $\mu \in \Delta$ .

Given  $Q \in C$ , consider the affine directional derivative of W at  $P \in \Delta$  in the direction  $Q^8$ 

$$d_Q W(P) = \lim_{h \downarrow 0} \frac{W(hQ + (1-h)P)) - W(P)}{h}$$

The affine directional derivative is equivalent to a standard directional derivative in the direction Q - P at the point P. It is an intuitive way to describe how the value changes when the prior P is perturbed by the probability Q.<sup>9</sup>

When the outcome space X is a general normed spaced, differentiability of the value function W requires further assumptions on the utility function u.

**Assumption 3** (Coercivity). For every  $x \in X$  it holds,

$$|u(x)| \le h(||x||)$$

where  $h : \mathbb{R}_+ \to \mathbb{R}$  is a non-decreasing function that satisfies  $h(x) \to -\infty$  as  $x \to +\infty$ . Moreover,  $u(x_n) \downarrow -\infty$  whenever  $||x_n|| \to \infty$ .

For instance, this assumption is satisfied whenever u(x) = -||x - k|| for some  $k \in X$ . This assumption is not necessary whenever X is a Euclidean space.

The main result of this section is an envelope theorem that gives an explicit formula for the directional derivative  $d_Q W(P)$ . Furthermore, it also provides a connection between robustness and differentiation of *W*.

**Theorem 3.** Consider  $\succeq$  with representation (u, P) and a decision problem  $F \subseteq \mathcal{F}$  such that robustness is satisfied and there is a unique optimal act  $f^*$ . Suppose that X is a Euclidean space. Then it holds that

$$d_Q W(P) = \int u(f^*) dQ - \int u(f^*) dP.$$

If X is a general normed space, the same result holds under Assumption 3.

*Proof.* See the Appendix.

<sup>&</sup>lt;sup>8</sup>This approach was suggested by Srinivasan (1994).

<sup>&</sup>lt;sup>9</sup>A complete study of affine derivatives can be found in Cerreia-Vioglio et al. (2019).

Therefore, under robustness the effect of an infinitesimal perturbation can be computed by simply comparing the value of the decision problem to the expected utility obtained by choosing the optimal act for *P* when the "true" probability is *Q*. Based on this result, for a given triple (u, P, F) robustness can thus be quantified by taking the  $Q \in C$  that maximizes this difference.

**Definition 3.** For  $\succ$  with representation (u, P) and a decision problem *F*, define m(u, P, F) as

$$m(u, P, F) = \sup_{Q \in C} |d_Q W(P)| = \sup_{Q \in C} \int u(f^*) dQ - \int u(f^*) dP.$$
 (5)

This approach is similar to the one used in robust statistics (see Hampel (1974), pp. 387-388). It is straightforward to find conditions that guarantee that the supremum in (5) is attained.

**Proposition 2.** If C is weak<sup>\*</sup>-compact then there exists  $Q^*$  such that

$$m(u, P, F) = \int u(f^*) dQ^* - \int u(f^*) dP.$$

Proof. Omitted.

It is important to note that the magnitude of  $\sup_{Q \in C} \int u(f^*)dQ - \int u(f^*)dP$ does not in itself have any meaning in utility theory, since it can be made arbitrarily large or small by an affine positive transformation of the utility function u. It can nonetheless be used to compare attitudes toward robustness of different agents, as discussed in the next result.

Consider two preferences  $\succeq_1$  and  $\succeq_2$  with representation given by  $(u, P_1), (u, P_2)$ and fix a decision problem  $F \subseteq \mathcal{F}$ . Let  $\succeq$  denote the common preference over constant acts. Assume that  $\succeq_1$  and  $\succeq_2$  have well-defined certainty equivalents, i.e., for i = 1, 2 and every  $f \in \mathcal{F}$  there exists  $x_i \in X$  such that  $x \sim_i f^{10}$  Denote with  $f_i$  an optimal act for agent i and suppose that  $f_1 \sim_1 x^* \sim_2 f_2$  for some  $x^* \in X$ , or equivalently that  $\int u(f_1)dP_1 = \int u(f_2)dP_2$ . This last assumption requires the two agents to be comparable in the sense that they assign the same value to the

<sup>&</sup>lt;sup>10</sup>Certainty equivalents exist under standard regularity assumptions on u. See for example Lemma 3 in the appendix.

decision problem. For a given agent i = 1, 2 and  $Q \in C$  define analogously to the previous section the set of perturbations of the optimal act  $f_i$  as

$$F_Q^i = \{f_i Ex : E \in \Sigma, x \in X, \int u(f_i Ex) dP_i = \int u(f_i) dQ\},\$$

and

$$F_C^i = \cup_{Q \in C} F_Q^i.$$

Note that by Theorem 1 the sets  $F_Q^i$  are non-empty. Denote with  $f_i E_i x_i$  an optimal act in  $F_C^i$  for agent *i*. The next proposition will show that these are well-defined and will provide an interpretation for the statement that agent 2 is "more robust" than agent 1, i.e.  $m(u, P_1, F) \ge m(u, P_2, F)$ .

**Proposition 3.** Assume that  $X = \mathbb{R}$  and that the set C is weak<sup>\*</sup>-compact. Then  $m(u, P_1, F) \ge m(u, P_2, F)$  if and only if  $f_1E_1x_1 \sim_1 x \not\models y \sim_2 f_2E_2x_2$  for some constant acts  $x, y \in \mathbb{R}$ .

*Proof.* First, since *C* is weak<sup>\*</sup>-compact then there are  $Q_1, Q_2 \in C$  such that

$$\sup_{Q\in C}\int u(f_1)dQ=\int u(f_1)dQ_1,$$

and  $\sup_{Q \in C} \int u(f_2) dQ = \int u(f_2) dQ_2$ . It follows that for i = 1, 2 there exist  $f_i E_i x_i \in F_{Q_i}^i$  such that  $f_i E_i x_i \geq_i g$ , for all  $g \in F_C^i$ . Because  $\int u(f_1) dP_1 = \int u(f_2) dP_2$ ,  $m(u, P_1, F) \geq m(u, P_2, F) \iff \int u(f_1) dQ_1 \geq \int u(f_2) dQ_2$ . Moreover, by assumption  $\geq_1$  and  $\geq_2$  admit certainty equivalents. Therefore, there exist  $x, y \in X$  such that  $f_1 E_1 x_1 \sim_1 x$  and  $f_2 E_2 x_2 \sim_2 y$ , so that

$$\int u(f_1) dQ_1 = \int u(f_1 E_1 x_1) dP_1 = u(x),$$

and

$$\int u(f_2)dQ_2 = \int u(f_2E_2x_2)dP_2 = u(y),$$

from which the result follows.

The interpretation of the previous result is simple: a more robust agent will value less (in monetary terms) the set of perturbations of the optimal act than the less robust agent.

Observe that since the ratio:

$$\frac{m(u, P_1, F)}{m(u, P_2, F)} = \frac{\sup_{Q \in C} \int u(f^*) dQ - \int u(f^*) dP_1}{\sup_{Q \in C} \int u(f^*) dQ - \int u(f^*) dP_2},$$

is preserved under positive affine transformations of the utility function u, it can be used to measure the robustness of  $P_2$  compared to that of  $P_1$ .

From a numerical point of view, since computing m(u, P, F) involves solving a linear program, one can apply standard techniques from linear optimization to compute it. In some cases, explicit formulas can be computed.

**Example 4.** Suppose that *C* is the Kullback-Leibler (KL) neighborhood used by Hansen and Sargent (see Strzalecki (2011)). More precisely, let

$$C = \{Q \in \Delta : Q \ll P, R(Q \| P) \le K\},\tag{6}$$

where K > 0 and

$$R(Q||P) = \begin{cases} \int \log\left(\frac{\mathrm{d}P}{\mathrm{d}Q}\right) dP & \text{if } Q \ll P;\\ \infty & \text{otherwise} \end{cases}$$

The advantage of the KL neighborhood is that it is a very tractable non-parametric set of probability measures. Using well-known results, one can obtain a closed form representation for m(u, P, F) when C is given by (6).

**Proposition 4.** Suppose that C is given by (6). Then there exists  $\theta \ge 0$  decreasing with K, such that

$$m(u, P, F) = \theta \log \left( \int e^{\frac{1}{\theta}u(f^*)} dP \right) - \int u(f^*) dP.$$

*Proof.* See the Appendix.

Observe that in this example *C* need not be weak<sup>\*</sup>-compact. The comparative statics result in Proposition 3 will hold whenever the optimization problem has a solution, an assumption satisfied by the KL neighborhood.

# 5 Applications

This section provides applications of the measure of robustness to a climate mitigation problem (Example 1) and to a portfolio choice problem (Example 2). I show how under certain assumptions prior distributions with heavy or fat tails can be associated with higher robustness, as measured by the criterion developed in the previous section.<sup>11</sup> Part of the literature on decision theory has suggested that the

<sup>&</sup>lt;sup>11</sup>I use the terms heavy and fat tails interchangeably, however some authors distinguish between the two; see for example Taleb and Cirillo (2019) p.6.

Bayesian framework cannot properly account for model uncertainty (see Marinacci (2015), Berger and Marinacci (2020) pp.487-489). It is argued that all uncertainty about the right probability or "model" is reduced to risk: heuristically, given a set  $(P_{\theta})_{\theta}$  and a prior belief  $\mu$  on  $\theta$  the two-stage robust criterion problem

$$\sup_{f\in F}\int u(f)dP=\sup_{f\in F}\int \left(\int u(f)dP_{\theta}\right)d\mu,$$

is equivalent to the standard Bayesian criterion with average prior  $\bar{P} = \int P_{\theta} d\mu(\theta)$ . However, the point here is that averaging different models can lead to thicker tails, e.g., the Student's *t*-distribution can be written as a mixture of Gaussian distributions.<sup>12</sup> Hence, model uncertainty can indeed lead to more robust decisions.

#### 5.1 Climate mitigation

Consider the abatement policy from Example 2. Assume that  $\beta = 1$ ,  $v(x) = -e^{-x}$ , r(a) = a, and that *P* is such that  $c_2(a, \cdot) \sim \log \mathcal{N}(a\mu, \sigma^2)$  for every  $a \in [0, \infty)$ . Therefore, a higher level of abatement policy at t = 1 increases the average level of consumption at t = 2. The maximization problem can be written as:

$$V(P) = \max_{a \in \mathbb{R}_+} v(w_1 - r(a)) + \beta \mathbb{E}_P v(c_2(a, \cdot)) = \max_{a \in [0, \infty)} - e^{\frac{\sigma^2}{2} - a\mu} - e^{a - \bar{c}}.$$

Let

$$C = \{Q \in \Delta : Q \sim \log \mathcal{N}(\mu, \sigma), (\mu, \sigma) \in [\underline{\mu}, \overline{\mu}] \times [\underline{\sigma}, \overline{\sigma}] \}$$

The set *C* can be thought of as a group of experts who vary in terms of the level of the parameter ( $\mu$ ,  $\sigma^2$ ). Weitzman (2011) highlighted importance of heavy-tailed distribution to model robustness with respect to catastrophic outcomes. Here I use the parameter of kurtosis to measure how heavy tails are (see for example Müller et al. (1998). Hence a higher level of variance  $\sigma^2$  is associated with heavier tails. The next proposition offers a comparative statics result that shows how heavier tails are ranked as more robust. Each *P* can be identified with the pair of parameters ( $\mu$ ,  $\sigma^2$ ) and denote with  $a_P$  the optimal action for the belief *P*.

**Proposition 5.** Consider  $P_1, P_2 \in C$  such that  $\sigma_1^2 > \sigma_2^2$ ,  $V(P_1) = V(P_2)$  and

$$\frac{\sigma_1^2 - \sigma_2^2}{2} \le (a_{P_1}\mu_1 - a_{P_2}\mu_2) - (a_{P_1} - a_{P_2})\bar{\mu}.$$
(7)

<sup>&</sup>lt;sup>12</sup>See for example Murphy (2012), p. 361.

Then it holds that

$$m(v, P_2, A) \ge m(v, P_1, A).$$

*Proof.* See the Appendix.

The above proposition formalizes the relationship between heavy-tailed distributions and robustness of mitigation policy. Heavy tails lead to more robust choices, provided that the difference between  $\sigma_1^2$  and  $\sigma_2^2$  is small enough as described by the bound in (7). Several papers have employed heavy tailed distributions (e.g., Ikefuji et al. (2020), Ackerman et al. (2010)) to model catastrophic climate risk. Proposition 5 demonstrates that climate mitigation policies that are based on heavy-tailed distributions will be more robust to model misspecification. This means that even if the underlying assumptions are incorrect, the impact on social utility will be less severe. Further, it shows how the measure of robustness developed here can be applied.

### 5.2 Portfolio choice

The Student's *t*-distribution is often regarded as a robust alternative to the normal distribution. In statistics, it is typically employed in the rejection of outliers, as first pointed out in a paper by De Finetti (1961). For example, Meinhold and Singpurwalla (1989) study a robustification of the Kalman filter using multivariate Student's *t*-distributions. In economics, Weitzman (2007) studies implications to asset pricing of parameter (or model) uncertainty, which leads to fat tailed distributions.

Here I use the measure developed in the previous section to compare the robustness of the *t*-distribution to the normal distribution. More precisely, in a simple portfolio allocation problem, I show that if the utility function incorporates explicitly a distaste for fat tails, modeling returns of a risky asset with a Student's *t*-distribution is ranked as more robust than normally distributed returns.

Consider again Example 1, in which the DM has to allocate his wealth (normalized to 1) between a risk-free asset with return fixed at  $r_f = 1$  and a risky asset with values in  $\mathbb{R}$ , so that the problem can be written as

$$\max_{\alpha\in[0,1]}\mathbb{E}_P u(\alpha\omega+(1-\alpha)).$$

	$\theta = 30$	$\theta = 20$	$\theta = 2$
$m(u, F, P_1)$	0.16574	0.16690	0.1918
$m(u, F, P_2)$	0.16544	0.16650	0.1905
$\frac{m(u,F,P_1)}{m(u,F,P_2)}$	1.00181	1.00240	1.00682

Table 1: Measure of robustness for different neighborhood sizes.

To compare different probabilistic assumptions on *P*, it is necessary to specify a set *C* of possible perturbations. A tractable specification that I adopt is the entropy neighborhood from Example 6. In particular, I compare  $P_1, P_2 \in C$  such that  $P_1 \sim N(0, 1.716), P_2 \sim t(5)$  and take  $P_1$  to be the center of the neighborhood, so that  $C = \{Q \in \Delta(\mathbb{R}) : R(Q || P_1) \leq K\}.$ 

To incorporate an explicit distaste for fat tails, I assume that  $u(x) = x - x^4$ . To understand such an assumption, note that the DM prefers higher expected value and dislikes higher fourth moment. Since kurtosis, a measure of heavy tails, is identified with the fourth moment, such a specification for u can be thought of as a way to model a distaste for fat tails. Under these assumptions, the optimal allocations of wealth for the two probabilities are  $\alpha_1 \approx 0.120665$ ,  $\alpha_2 \approx 0.11752$ , and the optimal values are the same,  $\mathbb{E}_{P_1}u(\alpha_1\omega + (1 - \alpha_1)) = \mathbb{E}_{P_2}u(\alpha_2\omega + (1 - \alpha_2)) \approx 0.163662$  so that the one can use the comparative robustness result from Proposition 3.

The next result provides a closed-form expression for  $m(u, P_i, F)$  analogous to that in Proposition 4.

**Proposition 6.** There exists  $\theta \ge 0$  decreasing with the size K such that for i = 1, 2

$$m(u, P_i, F) = \theta \log \left( \mathbb{E}_P e^{\frac{1}{\theta} u(\alpha_i \omega + (1 - \alpha_i))} \right) - \mathbb{E}_{P_i} u\left( \alpha_i \omega + (1 - \alpha_i) \right).$$

*Proof.* See the Appendix.

Thanks to this result, it is possible to compare the values of  $m(u, P_i, F)$ , i = 1, 2 for different values of  $\theta$ .<sup>13</sup> Recall that  $\theta$  is decreasing with the size of the neighborhood *K*. Approximate values are reported in Table 1.

<sup>&</sup>lt;sup>13</sup>It is possible to check that  $P_2 \in C$  for all the corresponding values of  $\theta = 30, 20, 2$ .

Since  $m(u, F, P_1) > m(u, F, P_2)$  for all values of  $\theta$ ,  $P_2$  is ranked as more robust than  $P_2$ . The main force behind this result is that the share of wealth invested in the risky asset is higher under the normal distribution (i.e.,  $\alpha_1 > \alpha_2$ ), implying that

$$\sup_{Q\in C} \mathbb{E}_Q u(\alpha_1 \omega + (1-\alpha_1)) > \sup_{Q\in C} \mathbb{E}_Q u(\alpha_2 \omega + (1-\alpha_2)).$$

Moreover, the ratio  $\frac{m(u,F,P_1)}{m(u,F,P_2)}$  increases as  $\theta$  decreases, i.e. as the size of *C* increases the relative robustness of *P*<sub>2</sub> with respect to *P*<sub>1</sub> increases.

# 6 Concluding remarks

This paper examined the question "can one develop a choice-based theory of robustness in a purely Bayesian framework?" The main motivation has been the practical appeal of the Bayesian approach, irrespective of its ability to rationalize actual behavior under uncertainty. I have provided a positive answer to the above question. The starting point of this theory is an axiomatization of Bayesian decision makers whose optimal value for a fixed decision problem is continuous in the prior. The axiomatic approach is one of the major novelties of the paper. In conclusion, this paper presents a theory of comparative robustness that enables a formal comparison of the sensitivity of the implications of a Bayesian model to variations in the prior. This contribution allows for a more thorough evaluation of the robustness of Bayesian models.

# **Appendix:** proofs

### Proof of Theorem 1

Consider first a preliminary lemma.

**Lemma 1.** For every  $f \in F$  it holds that if  $P_n \to P$  then

$$\int u(f)dP_n \to \int u(f)dP$$

*Proof.* Since every act in  $\mathcal{F}$  is bounded, for some  $x_f, y_f$  we have  $y_f \leq f \leq x_f$ , it follows that

$$u(y_f) \le u(f(s)) \le u(x_f) \quad \forall s \in S$$

Because u(f) is bounded and continuous, the result follows by definition of weak convergence (see Billingsley (1968)).

*Proof of Theorem 1.* Consider the vector measure  $\lambda : \Sigma \to \mathbb{R}^2$  defined by

$$A \mapsto \lambda(A) := \left(\int_A u(f)dP, P(A)\right).$$

I claim  $\lambda$  is non-atomic. Indeed, for every  $A \in \Sigma$ 

$$\begin{aligned} |\lambda|(A) &= \sup \sum_{i=1}^{\infty} P(A_i) + |\nu_{u \circ f}(A_i)| \\ &= \sup \sum_{i=1}^{\infty} P(A_i) + \sum_{i=1}^{\infty} |\nu_{u \circ f}(A_i)| \\ &= \sup \sum_{i=1}^{\infty} |\nu_{u \circ f}(A_i)| + P(A) \\ &= |\nu_{u \circ f}|(A) + P(A), \end{aligned}$$

where the supremum is over all  $\Sigma$ -measurable partitions  $(A_i)_{i=1}^{\infty}$  of A. Thus  $|\lambda| = |\nu_{u \circ f}| + P$ .<sup>14</sup> Now by Lemma 7 and 8  $|\nu_{u \circ f}|$  is non-atomic (or identically zero, in which case the result is immediate), so that  $|\lambda|$  is the sum of two non-atomic measures, hence it is non-atomic as well (e.g., see Johnson (1970), Theorem 1.2).

Now note that since we are considering bounded acts, for every  $f \in F$  there are  $x_f, y_f$  such that

$$y_f \leqslant f \leqslant x_f.$$

To prove the claim, there are three cases to consider. If for some *n* 

$$\int u(f)dP = \int u(f)P_n,$$

then we can just define  $A_{n,f} \equiv S$  and  $x_{n,f} \equiv x_f$ . If

$$\int u(f)dP < \int u(f)dP_n$$

since

$$u(x_f) \ge \int u(f) dP_n,$$

<sup>&</sup>lt;sup>14</sup>See the Supplemental Appendix, Lemma 7 for the definition of the measure  $v_{u \circ f}$ .

we can apply the fact that the signed measure  $\nu_{u \circ f}$  is non-atomic and Lemma 6 to obtain a family  $(A_{\alpha})_{\alpha \in [0,1]}$  such that

$$\int u(fA_{\alpha}x_f)dP = \int_{A_{\alpha}} u(f)dP + (1 - P(A_{\alpha}))u(x_f) = \alpha \int u(f)dP + (1 - \alpha)u(x_f).$$

It follows that

$$\left\{\int u(fA_{\alpha}x_{f})dP: \alpha \in [0,1]\right\} = \left[\int u(f)dP, x_{f}\right].$$

In particular, we have

$$\int u(f)dP_n \in \left[\int u(f)dP, x_f\right],$$

so that  $\int_{A_{\alpha_n}} u(f)dP + (1 - P(A_{\alpha_n}))u(x_f) = \int u(f)dP_n$  where

$$1 - \alpha_n = \frac{\int u(f)dP - \int u(f)dP_n}{\int u(f)dP - u(x_f)}$$

The last case to consider is

$$\int u(f)dP > \int u(f)P_n,$$

which can be dealt with symmetrically to the previous case (in particular, using  $y_f$  in place of  $x_f$ ).

Hence for every *n* there must be  $\alpha_n$  and  $x \in \{x_f, y_f\}$  such that

$$\int_{A_{\alpha_n}} u(f)dP + (1 - P(A_{\alpha_n}))u(x) = \int u(f)dP_n.$$

In particular, the  $\alpha_n$ 's satisfy

$$1 - \alpha_n = \begin{cases} \frac{\int u(f)dP - \int u(f)dP_n(s)}{\int u(f)dP - u(y_f)} & \int u(f)dP - \int u(f)dP_n > 0, \\ 0 & \text{if } \int u(f)dP - \int u(f)dP_n = 0, \\ \frac{\int u(f)dP - \int u(f)dP_n}{\int u(f)dP - u(x_f)} & \int u(f)dP - \int u(f)dP_n(s) < 0. \end{cases}$$

Since by Lemma 1  $\int u(f)dP_n \rightarrow \int u(f)dP$  we have  $1 - \alpha_n \rightarrow 0$ . It follows that  $P(A_{\alpha_n}) = \alpha_n \rightarrow 1$  as desired.

### **Proof of Theorem 2**

Given  $(P_n)_{n=1}^{\infty}$  such that  $P_n \to P$ , for n = 1, ... let  $V_n : F \to \mathbb{R}$  be defined by

$$f\mapsto\int u(f)dP_n.$$

The next theorem is a type of  $\Gamma$ -convergence result for integral functionals of independent interest (see also Lucchetti and Wets (1993)).

**Theorem 4.** For any  $P_n \rightarrow P$ ,

$$\Gamma$$
-lim  $V_n = V$ 

*Proof.* Since  $V_n(f) \to V(f)$  for every  $f \in F$ , it is enough to show that for every  $f \in F$  and  $f_n \to f$  we have

$$\limsup_{n\to\infty} V_n(f_n) \le V(f).$$

Let  $f_n \to f$ , that is

$$\sup_{s\in S} \|f_n(s) - f(s)\| \to 0.$$

Consider any  $s_n \rightarrow s$ . Then it must be that

$$||f_n(s_n) - f(s_n)|| \le \sup_{s \in S} ||f_n(s) - f(s)||.$$

Now by the triangle inequality,

$$||f_n(s_n) - f(s)|| \le ||f_n(s_n) - f(s_n)|| + ||f(s_n) - f(s)||$$

Thus  $f_n(s_n) \to f(s)$ . Now since *u* is continuous we have  $u(f_n(s_n)) \to u(f(s))$ . I claim this implies that

$$\limsup_{n\to\infty}\int u(f_n)dP_n\leq\int u(f)dP.$$

To show this, first suppose that  $u(f_n)$ , n = 0, 1..., is uniformly bounded. Without loss of generality assume that  $0 \le u(f_n(s)) \le 1$  for every  $s \in S$  and  $n \ge 1$ .

Now recall that by Lemma 9 it holds

$$\int u(f_n)dP_n \leq \frac{1}{K} \left(1 + \sum_{i=1}^K P_n(A_i^n)\right),$$

where  $A_i^n = \{s \in S : u(f_n(s)) \ge x_i\}$  and  $x_i = m + i\frac{M-m}{K}$ , i = 1, ..., K - 1, where  $A_i^0 := A_i$ . Since  $u(f_n(s_n))$  converges to u(f(s)), we have

Ls 
$$A_i^n \subseteq A_i$$
.

To show this, suppose that  $s \in \text{Ls } A_i^n$ . Then there exists  $s_{n_k} \to s \in S$  and  $u(f^{n_k}(s_{n_k})) \ge x_i$  for every k. But then since  $u(f^{n_k}(s_{n_k})) \to u(f(s))$  it follows that  $u(f(s)) \ge x_i$ , i.e.  $s \in A_i$ . This implies that  $\text{Ls } A_i^n \subseteq A_i$  as wanted.

Hence by Lemma 10

$$\limsup P_n(A_i^n) \le P(A_i).$$

It follows that

$$\limsup_{n\to\infty}\left(1+\sum_{i=1}^{K}P_n(A_i^n)\right)\leq 1+\sum_{i=1}^{K}P(A_i),$$

which implies

$$\limsup_{n\to\infty}\int u(f_n)dP_n\leq \frac{1}{K}\bigg(1+\sum_{i=1}^K P(A_i)\bigg),$$

so that

$$\limsup_{n\to\infty}\int u(f_n)dP_n\leq \lim_{K\to\infty}\frac{1}{K}\left(1+\sum_{i=1}^K P(A_i)\right)\leq \int u(f)dP.$$

as desired (this reasoning is taken from Lucchetti and Wets (1993)).

Now in general we know only that  $(u(f_n))_n$  is uniformly bounded above (unless X is a Euclidean space; see Lemma 2) since by Assumptions 1 and 2 there exists  $x \in X$ , such that for every  $f \in F$ ,

 $f \leqslant x$ ,

so that for every  $f \in F$  we have

$$u(f_n)\leq u(x),$$

(i.e.,  $u(f_n(s)) \le u(x)$  for every  $s \in S$ ) for every n.

Consider the functions

$$u_j(f_n) = \max\{u(f_n), -j\},\$$
$$u_j(f) = \max\{u(f), -j\}.$$

For each *j*, they are uniformly bounded. Since

$$u_j(f_n(s_n)) \to u_j(f(s)),$$

for every *j* and  $s \in S$  the same reasoning as above applies. Hence

$$\limsup_{n\to\infty}\int u(f_n)dP_n\leq\limsup_{n\to\infty}\int u_j(f_n)dP_n\leq\int u_j(f)dP,$$

for each  $j \ge 1$ . Note that

$$\lim_{j\to\infty}\int u_j(f)dP\to\int u(f)dP.$$

Indeed,

$$\int u_j(f)dP = \int_{\{s:f(s) \ge -j\}} u(f)dP - jP(\{s \in S : u(f) > j\});$$

but

$$jP(\{s \in S : u(f) > j\}) \to 0,$$

so that

$$\limsup_{n\to\infty}\int u(f_n)dP_n\leq\limsup_{n\to\infty}\int u_j(f_n)dP_n\leq\int u(f)dP,$$

as desired.

**Theorem 5.**  $\succ$  has a preference for stability if and only if it is robust.

*Proof.* Suppose that  $\succ$  has a preference for stability. By definition, this implies that for every  $(F_n)_n$  there is  $\varepsilon_n \to 0$  and a stable sequence  $g_n = (f_n E_n x_n) \in C_{u,P,\varepsilon_n}$ . In addition, it holds that

$$\int u(g_n)dP = \int u(f_n)dP_n.$$

Moreover, it must be that

$$\sup_{f\in F}\int u(f)dP_n=\sup_{g\in F_n}\int u(g)dP.$$

Indeed, by construction it holds

$$\left\{\int u(f)dP_n: f\in F\right\} = \left\{\int u(g)dP: g\in F_n\right\}.$$

Therefore, for every *n* it holds  $f_n \in C_{u,P_n,\varepsilon_n}(F)$ . Since  $(g_n)_n$  is stable, there is a subsequence  $f_{n_k} \to f^* \in C_{u,P}(F)$ . I claim that this implies that

$$\lim_{n \to \infty} \sup_{f \in F} \int u(f) dP_n = \int u(f^*) dP.$$
(8)

First note that

$$\int u(f^*)dP \leq \liminf_{n\to\infty} \sup_{f\in F} \int u(f)dP_n.$$

This follows from Proposition 2.9 in Attouch (1984).

Finally, we also have that

$$\int u(f^*)dP \geq \limsup_{n\to\infty}\sup_{f\in F}\int u(f)dP_n.$$

Indeed,

$$\int u(f_n)dP_n \ge \sup_{f\in F} \int u(f)dP_n - \varepsilon_n,$$
(9)

which implies that

$$\limsup_{n\to\infty}\int u(f_n)dP_n\geq\limsup_{n\to\infty}\sup_{f\in F}\int u(f)dP_n,$$

but by definition this means that

$$\limsup_{n\to\infty}\int u(f_n)dP_n=\lim_{n\to\infty}\int u(f_{n_k})dP_{n_{k'}}$$

for some subsequence  $n_k$ . By preference for stability,  $f_{n_{k_j}} \to f' \in C_{u,P}(F)$ . But then since  $\limsup_{n\to\infty} \int u(f_n) dP_n \ge \limsup_{n\to\infty} \sup_{f\in F} \int u(f) dP_n$  we get

$$\limsup_{j\to\infty}\int u(f_{n_{k_j}})dP_{n_{k_j}}\geq\limsup_{n\to\infty}\sup_{f\in F}\int u(f)dP_n$$

By Γ-convergence,

$$\sup_{f\in F}\int u(f)dP = \int u(f')dP \ge \limsup_{j\to\infty}\int u(f_{n_{k_j}})dP_{n_{k_j}} \ge \limsup_{n\to\infty}\sup_{f\in F}\int u(f)dP_n.$$

Hence (8) is proved.

Conversely, suppose that  $\succeq$  is robust. Take  $f^* \in C_{u,P}(F)$ . Since  $\Gamma$ -lim  $V_n = V$ , there exists  $f_n \to f^*$  such that  $\lim_{n\to\infty} V_n(f_n) = V(f^*)$ . Now I claim that for every  $\varepsilon > 0$  there exists  $N_{\varepsilon}$  such that

$$f_n \in C_{u,P_n,\varepsilon}(F)$$
 for all  $n \ge N_{\varepsilon}$ 

To prove this claim, by contradiction assume that there is  $\bar{\varepsilon} > 0$  and increasing map  $\lambda : \mathbb{N} \to \mathbb{N}$  such that for every *n* 

$$f_{\lambda(n)} \notin C_{u,P_{\lambda(n)},\overline{\varepsilon}}(F),$$

so that

$$\int u(f_{\lambda(n)})dP_{\lambda(n)} < \sup_{g\in F} \int u(g)dP_{\lambda(n)} - \bar{\varepsilon},$$

but then we obtain

$$\int u(f^*)dP = \lim_{n \to \infty} \int u(f_{\lambda(n)})dP_{\lambda(n)} \le \lim_{n} \sup_{g \in F} \int u(g)dP_{\lambda(n)} - \bar{\varepsilon} = \int u(f^*)dP - \bar{\varepsilon},$$

a clear contradiction.

Now note that for every  $\varepsilon > 0$  we can modify the sequence  $(f_n)_n$  into the sequence  $(f_n^{\varepsilon})_n$  so that for every *n* it holds

$$f_n^{\varepsilon} \in C_{u,P,\varepsilon}(F).$$

But then defining the double-indexed sequence  $g_{k,n}$  by

$$g_{k,n} \equiv \left(\int u(f_n^{\frac{1}{k}})dP_n, f_n^{\frac{1}{k}}, \int u(f_n^{\frac{1}{k}})dP\right),$$

which satisfies for every *k* 

$$g_{k,n} \rightarrow \left(\int u(f^*)dP, f^*, \int u(f^*)dP\right),$$

where convergence is in the topological space  $\mathbb{R} \times C_b(S, X) \times \mathbb{R}$  endowed with the product topology. Hence by Lemma 4 there exists  $\iota : \mathbb{N} \to \mathbb{N}$  increasing and with  $\lim_{n\to\infty} \iota(n) = \infty$  such that  $\lim_{n\to\infty} g_{\iota(n),n} = \left(\int u(f^*)dP, f^*, \int u(f^*)dP\right)$ . Therefore,

$$f_n^{\frac{1}{\iota(n)}} \in C_{u,P_n,\frac{1}{\iota(n)}}(F), \frac{1}{\iota(n)} \to 0.$$

Set  $f_n^{\varepsilon_n} \equiv f_n^{\frac{1}{\iota(n)}}$  and note that  $f_n^{\varepsilon_n} \in C_{u,P_n,\varepsilon_n}$ . Note that  $f_n^{\varepsilon_n} \to f^*$  and  $\int u(f_n^{\varepsilon_n})dP_n \to \int u(f^*)dP$ .

I now claim that there exists a sequence  $g_n \in F_n$  such that  $g_n = f_n^{\varepsilon_n} E_n x_n$ ,  $P(E_n) \to 1$ ,  $x_n$  eventually takes only two different values and

$$\int u(f_n^{\varepsilon_n} E_n x_n) dP = \int u(f_n^{\varepsilon_n}) dP_n$$

Indeed, since  $\int u(f_n^{\varepsilon_n})dP_n \to \int u(f^*)dP$ , there are  $x^*, y^*$  and N such that for every  $n \ge N$ 

$$u(y^*) \leq \int u(f_n^{\varepsilon_n}) dP_n \leq u(x^*).$$

To see this, let  $x^*$ ,  $y^*$  be constant acts such that  $x^* \ge f^* \ge y^*$ . Note that we have

$$\int u(f^*)dP \in (u(y^*), u(x^*)),$$

so that by definition of convergence there must be *N* such that for every  $n \ge N$ 

$$u(y^*) \leq \int u(f_n^{\varepsilon_n}) dP_n \leq u(x^*),$$

as desired. Given this result, I proceed as in the proof of Theorem 1. Define the vector measure  $\lambda^n$  by

$$A \mapsto \left(\int_A u(f_n^{\varepsilon_n}) dP, P(A)\right) \text{ for every } A \in \Sigma.$$

By the same reasoning as in the Proof of Theorem 1,  $\lambda^n$  is non-atomic. Hence for every *n* there is a chain  $(E^n_{\alpha})_{\alpha \in [0,1]}$  such that for  $x \in \{x^*, y^*\}$  it holds

$$\int_{E_{\alpha}^{n}} u(f_{n}^{\varepsilon_{n}})dP + (1 - P(E_{\alpha}^{n}))u(x) = \alpha \int u(f_{n}^{\varepsilon_{n}})dP + (1 - \alpha)u(x).$$

Thus we can find sequences  $(E_n)_n$  and  $(x_n)_n$  with  $x_n \in \{x^*, y^*\}$  such that  $\int u(f_n^{\varepsilon_n} E_n x_n) dP = \int u(f_n^{\varepsilon_n}) dP_n$  and

$$1 - P(A_n) = \begin{cases} \frac{\int u(f_n^{\varepsilon_n})dP - \int u(f_n^{\varepsilon_n})dP_n}{\int u(f_n^{\varepsilon_n})dP - u(y^*)} & \int u(f_n^{\varepsilon_n})dP - \int u(f_n^{\varepsilon_n})dP_n > 0, \\ 0 & \text{if } \int u(f_n^{\varepsilon_n})dP - \int u(f_n^{\varepsilon_n})dP_n = 0, \\ \frac{\int u(f_n^{\varepsilon_n})dP - \int u(f_n^{\varepsilon_n})dP_n}{\int u(f_n^{\varepsilon_n})dP - u(x^*)} & \int u(f_n^{\varepsilon_n})dP - \int u(f_n^{\varepsilon_n})dP_n < 0. \end{cases}$$

But note that  $\int u(f_n^{\varepsilon_n})dP - \int u(f_n^{\varepsilon_n})dP_n \to 0$ . Indeed, we know that  $\int u(f_n^{\varepsilon_n})dP_n \to \int u(f^*)dP$ . Moreover,  $\int u(f_n^{\varepsilon_n})dP \to \int u(f^*)dP$ . Hence

$$1 - P(A_n) \rightarrow 0$$
,

as desired.

Thus letting  $g_n \equiv f_n^{\varepsilon_n} E_n x_n$  we have  $g_n \in C_{u,P,\varepsilon_n}(F_n)$ . Finally, it holds that for a subsequence  $f_{n_k}^{\varepsilon_{n_k}}$ 

$$\int \|f^* - f_{n_k}^{\varepsilon_{n_k}} E_{n_k} x_{n_k} \| dP \to 0.$$

Indeed,

$$\int \|f^* - f_n^{\varepsilon_n} E_n x_n\| dP \le \int \|f_n - f_n E_n x_n\| dP + \int \|f_n - f^*\| dP.$$
(10)

Since  $f_n^{\varepsilon_n} \to f^*$  uniformly, it follows that

$$\int \|f_n^{\varepsilon_n} - f^*\|dP \to 0.$$

Finally, note that we have

$$\int \|f_n^{\varepsilon_n} - f_n^{\varepsilon_n} E_n x_n\| dP = \int \|\mathbf{0} E_n x_n\| dP = \int \|x_n\| \mathbf{1}_{E_n^c} dP,$$

where **0** denotes the zero vector. If necessary, by passing to a subsequence,  $1_{A_n^c} \rightarrow \mathbf{0}$ *P*-a.s. thus by applying Lebesgue's dominated convergence theorem we get

$$\int \|f_{n_k}^{\varepsilon_{n_k}} - f_{n_k}^{\varepsilon_{n_k}} E_{n_k} x_{n_k} \| dP \to 0,$$

which by (10) gives

$$\int \|f^* - f_{n_k}^{\varepsilon_{n_k}} E_{n_k} x_{n_k} \| dP \to 0,$$

as desired.

### **Proof of Proposition 1**

Since *F* is a compact subset of  $C_b(S, X)$  the sequence  $V_n$  is equi-coercive (cf. Dal Maso (1993), Definition 1.12). Now since  $V_n$   $\Gamma$ -converges to *V*, by applying Theorem 7.8 in Dal Maso (1993) the result follows. If the optimum is unique, then it suffices to apply Corollary 7.24 in Dal Maso (1993).

### Proof of Corollary 1

The "if" part is immediate.

Conversely, if  $f_n$  is a sequence of  $\varepsilon_n$  acts that converges to an optimal act  $f^*$ , then by applying Corollary 7.20 in Dal Maso (1993) we get that

$$\int u(f_n)dP_n \to \int u(f^*)dP.$$

By using the same reasoning as in the proof of Theorem 2, one can construct a sequence  $g_n = f_n E_n x_n$  such that  $g_n \in C_{u,P,\varepsilon_n}(F_n)$  and for a subsequence  $g_{n_k}$  satisfies

$$\int \|g_{n_k}-f^*\|dP\to 0,$$

as desired.

### Proof of Theorem 1

**Lemma 2.** Under Assumption 3,  $V : F \to \mathbb{R}$  is continuous.

*Proof.* Since  $f_n \to f$ , the sequence  $f_n$  is uniformly bounded, i.e.  $||f_n|| \le K'$  for some K' > 0. By Assumption 3,

$$|u(f_n(s))| \le h(||f_n(s)||) \forall s \in S.$$

Since *h* is non-decreasing, it follows that  $h(||f_n(s)||) \le h(K')$  for all  $s \in S$ . The result follows by the dominated convergence theorem.

If *X* is a Euclidean space, then since  $R = \bigcup_{n=1}^{\infty} \{f_n(s) : s \in S\}$  is bounded, by continuity of *u* the set u(R) is bounded, so that the result follows by dominated convergence.

*Proof of Theorem 3.* The proof of this result is based on standard techniques; see for example Bonnans and Shapiro (2013), Proposition 4.12 or Battauz et al. (2015). Consider any  $h_n \downarrow 0$ . Note that by definition it holds  $\int u(f^*)d((1-h_n)P + h_nQ) \le$  $W((1-h_n)P + Qh_n)$  and  $\int u(f^*)d((1-h_n)P + h_nQ)$ . Moreover, letting  $\varepsilon_n = \frac{h_n}{n}$ , any sequence  $(f_{\varepsilon_n})_n$  satisfies

$$W((1-h_n)P+Qh_n) \leq \int u(f_{\varepsilon_n})d((1-h_n)P+Qh_n) + \varepsilon_n.$$

Also note that

$$\frac{\int u(f_{\varepsilon_n})d((1-h_n)P+Qh_n)-\int u(f_{\varepsilon_n})dP}{h_n}=\int u(f_{\varepsilon_n}^*)d(Q-P).$$

Thus we get the following inequalities

$$\frac{\int u(f^*)d((1-h_n)P + h_nQ) - \int u(f^*)dP}{h_n} - \int u(f^*)d(Q-P)$$
  
$$\leq \frac{W((1-h_n)P + Qh_n) - W(P)}{h_n} - \int u(f^*)d(Q-P)$$
  
$$\leq \int u(f^*_{\varepsilon_n})d(Q-P) + \frac{\varepsilon_n}{h_n} - \int u(f^*)d(Q-P).$$

Then since we have robustness it follows that  $f_{\varepsilon_{h_n}} \to f^*$ . Indeed, because the optimal act is unique, by Theorem 2 and Corollary 7.17 in Dal Maso (1993), any convergent subsequence  $(f_{\varepsilon_{h_{n_k}}})_k$  converges to  $f^*$ , which implies that  $f_{\varepsilon_{h_n}} \to f^*$ . Hence we find that

$$\int u(f_{\varepsilon_{h_n}}^*)d(Q-P) + \frac{\varepsilon_{h_n}}{h_n} - \int u(f^*)d(Q-P) \to 0.$$

Indeed, by Lemma 2

$$\int u(f_{\varepsilon_{h_n}}^*)d(Q-P) \to \int u(f^*)d(Q-P),$$

so that

$$\int u(f_{\varepsilon_{h_n}}^*)d(Q-P) + \frac{\varepsilon_{h_n}}{h_n} - \int u(f^*)d(Q-P) \to 0.$$

Since this holds for any  $h_n \downarrow 0$ , we can conclude that

$$\lim_{h \downarrow 0} \frac{W((1-h)P + Qh) - W(P)}{h} = \int u(f^*) dQ - \int u(f^*) dP.$$

### **Proof of Proposition 3**

**Lemma 3.** Suppose that  $X = \mathbb{R}$  and that Assumption 3 is satisfied. Then for every  $f \in \mathcal{F}$  there exists  $x \in \mathbb{R}$  such that  $f \sim x$ .

*Proof.* First note that  $u(\mathbb{R}) = (-\infty, \overline{m}]$  for some m. Indeed, by continuity of u for any  $t \in \mathbb{R}$  the set  $U(t) = \{x \in \mathbb{R} : u(x) \ge t\}$  is closed. Moreover, by Assumption 3 it is also a bounded set. To see this, suppose that there exists a sequence  $(x_n)_{n=1}^{\infty}$  in U(t) such that  $|x_n| \to \infty$  then  $u(x_n) \downarrow -\infty$  as  $n \to \infty$ , which leads to a contradiction. Hence by in Dal Maso (1993), there exists  $\overline{x}$  such that  $u(\overline{x}) = \sup_{x \in \mathbb{R}} u(x) \equiv \overline{m}$ . Moreover, note that  $u(n) \downarrow -\infty$  as  $n \uparrow \infty$  so that u is unbounded below. By continuity of u, the set  $u(\mathbb{R})$  must be an interval, so that  $u(\mathbb{R}) = (-\infty, \overline{m}]$  as desired.

Now take any  $f \in \mathcal{F}$ . Consider the sets  $\{x \in \mathbb{R} : x \succ f\} = \{x \in \mathbb{R} : u(x) > \int u(f)dP\}$  and  $\{x \in \mathbb{R} : f \succ x\} = \{x \in \mathbb{R} : \int u(f)dP > u(x)\}$ . Both these sets are open. Moreover,  $\{x \in \mathbb{R} : f \succ x\}$  is non-empty. If  $\{x \in \mathbb{R} : x \succ f\}$  is empty, then we are done. If it is not empty, then since the union of the two is  $\mathbb{R}$ , the two sets cannot be disjoint.

### **Proof of Proposition 4**

Observe that

$$-\sup_{Q\in C}\int u(f^*)dQ = \inf_{Q\in C}\int -u(f^*)dQ.$$

It follows that one can use Theorem 1 in Luenberger (1997) (p. 217). Indeed, note that all the assumptions of this result are satisfied: the map  $Q \mapsto \int -u(f^*)dQ$  is affine and thus convex, *C* is a convex subset of  $ca(\Sigma)$  (by well known results), R(P||P) = 0 < K. Hence there exists  $\theta$  decreasing with *K* such that

$$\inf_{Q\in C} \int -u(f^*)dQ = \inf_{Q\in\Delta} \int -u(f^*)dQ + \theta R(Q||P), \text{ for some } \theta \ge 0.$$

Since the map  $s \mapsto -u(f^*(s))$  is a bounded measurable function, by applying a well-known variational formula (e.g., see Dupuis and Ellis (1997), Proposition 1.4.2, p. 27) then we obtain,

$$\inf_{Q\in\Delta}\int -u(f^*)dQ + \theta R(Q||P) = -\theta \log\bigg(\int e^{\frac{1}{\theta}u(f^*)}dP\bigg),$$

so that

$$\sup_{Q\in C}\int u(f^*)dQ - \int u(f^*)dP = \theta \log\left(\int e^{\frac{1}{\theta}u(f^*)}dP\right) - \int u(f^*)dP.$$

as desired.

### **Proof of Proposition 5**

The optimization problem for every  $P \in C$  with parameters  $(\mu, \sigma^2)$  can be written as

$$V(\mu,\sigma^2) = \max_{a \in [0,\infty)} - e^{\frac{\sigma^2}{2} - a\mu} - e^{a - \overline{c}}.$$

The solution is given by the first order condition:

$$\mu e^{\frac{\sigma^2}{2}-a\mu}=e^{a-\bar{c}}.$$

We obtain the unique solution for *P* with parameters  $(\mu, \sigma^2)$ 

$$a_P = \frac{\ln(\mu) + \frac{\sigma^2}{2} + \bar{c}}{\mu + 1}.$$

So that we have

$$V\left(\mu,\sigma^{2}\right)=-e^{\frac{\sigma^{2}}{2}-a_{P}\mu}-e^{a_{P}-\bar{c}}.$$

Since the objective function is strictly increasing in  $\mu$  and strictly decreasing in  $\sigma^2$ , it is straightforward to see that

$$\frac{\partial V\left(\mu,\sigma^2\right)}{\partial\mu} > 0,\tag{11}$$

and

$$\frac{\partial V\left(\mu,\sigma^2\right)}{\partial\sigma^2} < 0. \tag{12}$$

It follows that  $\sigma_1^2 > \sigma_2^2$  and  $V(P_1) = V(P_2)$  imply that  $\mu_1 > \mu_2$ . Moreover, together (11) and (12) also imply that

$$\sup_{(\mu,\sigma^2)} \left\{ V(\mu,\sigma^2) \right\} - V(\mu,\sigma^2) = e^{\frac{\sigma^2}{2} - a_P \mu} - e^{\frac{\sigma^2}{2} - a_P \bar{\mu}}.$$

Hence we obtain

$$m(v, P_2, A) \ge m(v, P_1, A) \iff e^{\frac{\sigma_2^2}{2} - a_{P_2}\mu_2} - e^{\frac{\sigma_2^2}{2} - a_{P_2}\bar{\mu}} \ge e^{\frac{\sigma_1^2}{2} - a_{P_1}\mu_1} - e^{\frac{\sigma_2^2}{2} - a_{P_1}\bar{\mu}},$$

which is equivalent to

$$e^{\frac{\sigma_2^2}{2}-a_{P_2}\mu_2}-e^{\frac{\sigma_1^2}{2}-a_{P_1}\mu_1}\geq e^{\frac{\sigma_2^2}{2}-a_{P_2}\bar{\mu}}-e^{\frac{\sigma_2^2}{2}-a_{P_1}\bar{\mu}},$$

which in turn is implied by convexity of  $e^x$  combined with (7). We can therefore conclude that  $m(v, P_2, A) \ge m(v, P_1, A)$  as desired.

### **Proof of Proposition 6**

It is enough to check that for i = 1, 2 and every  $Q \in C$ 

$$\lim_{h \downarrow 0} \sup_{\alpha \in [0,1]} \frac{\mathbb{E}_{hQ+(1-h)P_i} u(\alpha \omega + (1-\alpha)) - E_{P_i} u(\alpha_i \omega + (1-\alpha_i))}{h}$$
$$= E_Q u(\alpha_i \omega + (1-\alpha_i)) - E_{P_i} u(\alpha_i \omega + (1-\alpha_i)).$$

Indeed, this would imply that

$$m(u, P_i, F) = \sup_{Q \in C} \mathbb{E}_Q u(\alpha \omega + (1 - \alpha)) - \mathbb{E}_{P_i} u(\alpha \omega + (1 - \alpha))$$

so that by applying the same reasoning as in Proposition we get that there exists  $\theta \ge 0$  decreasing with the size *K* of the neighborhood *C* such that

$$\sup_{Q} \mathbb{E}_{Q \in C} u(\alpha_{i}\omega + (1 - \alpha_{i})) = \theta \log \left( \mathbb{E}_{P} e^{\frac{1}{\theta} u(\alpha_{i}\omega + (1 - \alpha_{i}))} \right),$$

from which the desired result follows.

To prove the claim, note that we have the following inequality for any  $h_n \downarrow 0$ 

$$\leq \sup_{\alpha \in [0,1]} \frac{\mathbb{E}_{h_n Q + (1-h_n) P_i} u(\alpha_i \omega + (1-\alpha_i)) - E_{P_i} u(\alpha_i \omega + (1-\alpha_i))}{h_n} \leq \frac{1}{\kappa_{h_n Q + (1-h_n) P_i} u(\alpha \omega + (1-\alpha)) - E_{P_i} u(\alpha_i \omega + (1-\alpha_i))}{h_n},$$

so that,

$$\begin{split} \mathbb{E}_{Q}u(\alpha_{i}\omega+(1-\alpha_{i}))-\mathbb{E}_{P_{i}}u(\alpha_{i}\omega+(1-\alpha_{i}))\\ &=\lim_{n\to\infty}\frac{\mathbb{E}_{h_{n}Q+(1-h_{n})P_{i}}u(\alpha_{i}\omega+(1-\alpha_{i}))-\mathbb{E}_{P_{i}}u(\alpha_{i}\omega+(1-\alpha_{i}))}{h_{n}}\\ &\leq\sup_{\alpha\in[0,1]}\frac{\mathbb{E}_{h_{n}Q+(1-h_{n})P_{i}}u(\alpha\omega+(1-\alpha))-\mathbb{E}_{P_{i}}u(\alpha_{i}\omega+(1-\alpha_{i}))}{h_{n}},\end{split}$$

Moreover, for any sequence  $(\alpha_i^n)_n$  of wealth allocations optimal for  $h_nQ + (1 - h_n)P_i$  (they exist by compactness and continuity), because  $\alpha_i$  is the unique optimal allocation for the belief  $\alpha$ , by the same reasoning as in Proposition 1 it holds that  $\alpha_i^n \rightarrow \alpha_i$  which implies

$$\begin{split} \mathbb{E}_{Q}u(\alpha_{i}\omega+(1-\alpha_{i}))-\mathbb{E}_{P_{i}}u(\alpha_{i}\omega+(1-\alpha_{i}))\\ &=\lim_{n\to\infty}\frac{\mathbb{E}_{h_{n}Q+(1-h_{n})P_{i}}u(\alpha_{i}^{n}\omega+(1-\alpha_{i}^{n}))-E_{P_{i}}u(\alpha_{i}^{n}\omega+(1-\alpha_{i}^{n}))}{h_{n}}\\ &\geq\sup_{\alpha\in[0,1]}\frac{\mathbb{E}_{h_{n}Q+(1-h_{n})P_{i}}u(\alpha\omega+(1-\alpha))-E_{P_{i}}u(\alpha_{i}\omega+(1-\alpha_{i}))}{h_{n}}.\end{split}$$

so that

$$m(u, P_i, F) = \sup_{Q \in C} \mathbb{E}_Q u(\alpha \omega + (1 - \alpha)) - \mathbb{E}_{P_i} u(\alpha \omega + (1 - \alpha))$$

as desired.

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# 7 Supplemental Appendix

This Supplemental Appendix contains three parts. Section 7.1 contains preliminary mathematical results that are used for the proofs of the main results. Section 7.2 contains an axiomatization of the subjective expected utility criterion in (2). Finally, Section 7.3 contains extensions of the main results. More in detail, Theorem 2 is built on the assumption that the decision problem *F* contains only continuous acts and the assumption that the utility function *u* is continuous and stateindependent. In applications, such assumptions might be undesirable. I show how to relax these assumptions. To do this, it is enough to prove versions of Theorem 1 and Theorem 4 under different assumptions on *F* and *u*. Theorem 2 then follows by these two results.

### 7.1 Mathematical preliminaries

#### 7.1.1 Topological preliminaries

Let  $(T, \tau)$  be a first-countable topological space (so that only sequences need to be considered). Given a sequence  $(t_n)_{n=1}^{\infty}$  we denote convergence to a point  $t \in T$  by

 $t_n \xrightarrow{\tau} t$ . A double-indexed sequence is a mapping  $t : \mathbb{N} \times \mathbb{N} \to T$ .

**Lemma 4.** Consider a double-indexed sequence  $(t_{n,m})_{(n \in \mathbb{N}, m \in \mathbb{N})}$  such that

- (1) For every  $m, t_{(n,m)} \xrightarrow{\tau} t_m$  for some  $t_m \in T$ .
- (2)  $t_m \xrightarrow{\tau} t$  for some  $t \in T$ .

Then there exists a mapping  $\iota : \mathbb{N} \to \mathbb{N}$  increasing and with  $\lim_{m\to\infty} \iota(m) = \infty$  such that

$$t_{n,\iota(n)} \xrightarrow{\tau} t.$$

*Proof.* See Attouch (1984), Corollary 1.18.

As discussed in the main text, one of the main mathematical techniques for studying robustness is that of  $\Gamma$ -convergence.  $\Gamma$ -convergence is a notion of convergence for functionals germane to studying the convergence of optima and maximizers. Its usual formulation is for minimization problems. Here I present the analogous notion for maximization problems.

**Definition 4.** Let *T* be a first-countable topological space. A sequence of functions  $F_n : T \to \mathbb{R}$  Γ-converges to a function  $F : T \to \mathbb{R}$  if

(i) For every sequence  $t_n \xrightarrow{\tau} t$ ,

$$F(t) \geq \limsup_{n \to \infty} F_n(t_n).$$

(ii) For every  $t \in T$ , there exists a sequence sequence  $t_n \xrightarrow{\tau} t$  such that

$$F(t) \leq \liminf_{n \to \infty} F_n(t_n).$$

If  $F_n$   $\Gamma$ -converges to F write

$$\Gamma$$
-lim  $F_n = F$ .

The assumption that *T* is first-countable is necessary to focus only on sequences and avoid the use of nets.  $\Gamma$ -convergence is tightly connected to perturbations of optimization problems as the next result shows. This result will be extremely important in the proof of Theorem 2.

**Theorem 6** (Attouch (1984), Theorem 1.10). Consider a first-countable topological space T and a functional  $F : T \to \mathbb{R}$ . A sequence of functionals  $F_n : T \to \mathbb{R}$  such that  $\Gamma$ -lim  $F_n = F$  and  $\operatorname{argmax} F \neq \emptyset$  satisfies  $\sup F_n \to \max F$  if and only if there exists  $\varepsilon_n \to 0$  and a compact sequence  $(t_n)_n$  such that  $t_n$  is  $\varepsilon_n$ -optimal for  $F_n$ .

The following simple example shows how  $\Gamma$ -convergence is not enough to get convergence of suprema and also shows the key role played by compactness.

**Example 5.** Consider the sequence of functions  $F_n : \mathbb{R} \to \mathbb{R}$  defined by

$$F_n(t) = \begin{cases} 1 & t \ge n, \\ \frac{t}{n} & 0 \le t < n \\ t & t < 0. \end{cases}$$

It is possible to show that  $\Gamma$ -lim  $F_n = F$  where F is defined by

$$F(t) = \begin{cases} 0 & t \ge 0, \\ t & t < 0. \end{cases}$$

This follows by applying Proposition 5.2 in Dal Maso (1993) and the fact that  $F_n$  converges to F uniformly on every bounded set. However, note that  $\max_{t \in \mathbb{R}} F_n(t) = 1 \rightarrow 1 \neq \max_{t \in \mathbb{R}} F(x) = 0$  and  $\operatorname{argmax}_{t \in \mathbb{R}} F_n(t) = n \rightarrow \infty$ .

The main references for the literature on  $\Gamma$ -convergence are Attouch (1984), Dal Maso (1993) and Braides (2002). An important notion of convergence related to  $\Gamma$ -convergence is that of Kuratowski convergence. Given a sequence  $(C_n)_{n=1}^{\infty}$  of subsets of *T*, let

Ls 
$$C_n = \{t \in T : \text{ there exist } (n_k)_{k=1}^{\infty} \text{ and } t_{n_k} \in C_{n_k} \text{ such that } t_{n_k} \xrightarrow{\tau} t\}.$$

and

Li 
$$C_n = \{t \in T : t_n \xrightarrow{\tau} t, \text{ and for some } k, t_n \in C_n \forall n \ge k\}$$

Kuratowski limits allow for a different characterization of  $\Gamma$ -limits.

**Theorem 7.** Consider a sequence  $F_n : T \to \mathbb{R}$ . Let

$$hypo(F_n) = \{(t, x) \in T \times \mathbb{R} : F_n(t) \le x\}.$$

Then  $\Gamma$ -lim  $F_n = F$  if and only if Li hypo $(F_n) = \text{Ls hypo}(F_n) = \text{hypo } F$ .

Proof. See Dal Maso (1993), Theorem 4.16.

In words,  $\Gamma$ -convergence of  $F_n$  to F is equivalent to the Kuratowski convergence of the hypo-graphs (the subset of  $T \times \mathbb{R}$  that lies below the graph of  $F_n$ ) of  $F_n$ to that of F. This gives an intuitive geometric characterization of  $\Gamma$ -convergence (and explains the equivalent name used in the literature of hypo-convergence/epiconvergence). Note that Kuratowski convergence is weaker than the more familiar (to an economist) Hausdorff convergence.

#### 7.1.2 Measure-theoretic preliminaries

Fix a measurable space  $(\Omega, \mathcal{A})$  where  $\mathcal{A}$  is a  $\sigma$ -algebra of subsets of  $\Omega$ . As standard, call a map  $\mu : \mathcal{A} \to [0, \infty)$  a *measure* if it is countably additive. For  $k \in \mathbb{N}$ , call  $\nu : \mathcal{A} \to \mathbb{R}^k$  a *vector measure* if for every sequence  $(A_i)_{i=1}^{\infty}$  of pairwise disjoint sets it holds

$$\nu\left(\bigcup_{i=1}^{\infty}A_i\right) = \lim_{n\to\infty}\sum_{i=1}^{n}\nu(A_i),$$

where the limit on the right hand side is taken with respect to the norm defined by  $\|\mathbf{x}\|_1 = \sum_{i=1}^k |x_i|$  for  $\mathbf{x} = (x_i)_{i=1}^k \in \mathbb{R}^k$ .

Given a vector measure  $\nu$  and  $A \in \mathcal{A}$ , let  $|\nu|(A)$  be the measure given by

$$|\nu|(A) = \sup_{(B_i)_{i=1}^m \in \Pi(A)} \sum \|\nu(B_i)\|_1,$$

where  $\Pi(A) = \{B = (B_i)_{i=1}^{\infty} : B \text{ is a partition of } A\}$ . If  $|\nu|(A) < \infty$  for every  $A \in \mathcal{A}$ , let  $|\nu|$  denote the measure  $|\nu| : \mathcal{A} \to \mathbb{R}$  defined by  $A \mapsto |\nu|(A)$ .

**Proposition 7.**  $|\nu|$  *is a measure.* 

*Proof.* This is a well-known result so I omit the proof. See Diestel and Uhl (1977).  $\Box$ 

Recall that measure  $\mu$  is non-atomic if for every A such that  $\mu(A) > 0$  there exists  $B \subset A$  such that  $\mu(A) > \mu(B) > 0$ . A vector measure  $\nu$  is non-atomic if  $|\nu|$  is non-atomic. The following result is well-known.

**Lemma 5** (Lyapunov's Theorem). Let v be non-atomic vector measure. Then the set

$$\{\nu(A):A\in\mathcal{A}\},\$$

is compact and convex.

*Proof.* This is a well-known result so I omit the proof. See Diestel and Uhl (1977) or Fryszkowski (2004) for a complete proof.

A stronger result actually holds. A collection  $(A_{\alpha})_{\alpha \in [0,1]}$  with  $A_{\alpha} \in \mathcal{A}$  for every  $\alpha \in [0,1]$  is a chain if  $A_0 = \emptyset$ ,  $A_1 = \Omega$  and  $t \leq s \implies A_t \subseteq A_s$ .

**Lemma 6.** If  $\nu$  is non-atomic vector measure, then there exists a chain  $(A_{\alpha})_{\alpha \in [0,1]}$  such that

$$\nu(A_{\alpha}) = \alpha \nu(\Omega).$$

Proof. See Fryszkowski (2004), Theorem 15.

**Lemma 7.** Let  $\mu$  be a real valued non-atomic measure. Then if f is integrable and  $|f| \neq 0$   $\mu$ -a.s., the measure  $v_f$  defined by

$$u_f(A) = \int |f(\omega)| d\mu(\omega) \quad \forall A \in \mathcal{A},$$

is non-atomic.

*Proof.* It is well known that |f| is also integrable and that  $v_f$  is a measure. Suppose that E is an atom for  $v_f$ , and consider the set  $E' = \{|f| > 0\} \cap E$ . Then E' is also an atom for  $v_f$ . Since  $v_f$  is non-atomic, there exists  $A \subset E'$  such that  $0 < v_f(A) < v_f(E')$ . Note that f = 0  $\mu$ -a.s. on either A or  $E' \setminus A$  (otherwise  $v_f(A) > 0$  and  $v_f(E' \setminus A) > 0$ , which contradicts the set E' being an atom). However, this contradicts the assumption that |f| is positive on E'.

**Lemma 8.** Let  $\mu$  be a measure and  $f : \Omega \to \mathbb{R} \mu$ -integrable. Define the measure  $v_f$  by

$$\nu_f(A) = \int_A f(\omega) d\mu(\omega) \quad \forall A \in \mathcal{A}.$$

Then it holds that

$$|v_f|(A) = \int_A |f(\omega)| d\mu(\omega),$$

for every  $A \in \mathcal{A}$ .

*Proof.* Let  $A \in \mathcal{A}$  and consider a partition  $(B_i)_{i=1}^{\infty}$  of A. We have

$$\sum_{i=1}^{\infty} |v_f(B_i)| = \sum_{i=1}^{\infty} \left| \int_{B_i} f(\omega) d\mu(\omega) \right| \le \sum_{i=1}^{\infty} \int_{B_i} |f(\omega)| d\mu(\omega) = \int_A |f(\omega)| d\mu(\omega).$$

Thus  $|v_f|(A) \leq \int_A |f(\omega)| d\mu(\omega)$ .

Conversely, consider the partition of  $A \in A$  given by  $B_1 = \{\omega \in A : f(\omega) \ge 0\}$ and  $B_2 = \{\omega \in A : f(\omega) < 0\}$ . Then by definition

$$\int |f(\omega)| d\mu(\omega) = \int_{A} f^{+} d\mu(\omega) + \int_{A} f^{-} d\mu(\omega) = |\nu_{f}(B_{1})| + |\nu_{f}(B_{2})| \le |\nu_{f}|(A).$$

Hence  $|v_f|(A) = \int_A |f(\omega)| d\mu(\omega)$  for every  $A \in \mathcal{A}$  as desired.

**Lemma 9** (Approximation by simple functions). Now suppose that  $\Omega$  is a metric space with  $\mathcal{A}$  being the Borel  $\sigma$ -algebra. Consider a measurable function  $g : \Omega \to \mathbb{R}$  such that for some  $m, M, m \leq g(s) \leq M$  for all  $s \in S$ . Then for any  $K \in \mathbb{N}$  we have

$$\int g d\mu \leq m + \frac{M-m}{K} \sum_{i=0}^{K} \mu(A_i),$$

where

$$A_i = \{\omega \in \Omega : g(\omega) \ge x_i\},\$$

and  $x_i = m + i \frac{M-m}{K}$  for i = 0, 1, ..., K.

*Proof.* Note that

$$g(s) \leq \sum_{i=1}^{K} x_i \mathbb{1}_{g^{-1}([x_{i-1},x_i))}(s),$$

thus

$$\int g d\mu \leq \sum_{i=1}^{K} x_i \mu(g^{-1}([x_{i-1}, x_i))) = \sum_{i=1}^{K} x_i \mu(A_{i-1} \setminus A_i)$$
$$\leq \sum_{i=1}^{K-1} x_i \mu(A_{i-1} \setminus A_i) + x_K \mu(A_K)$$
$$\leq m + \frac{M-m}{K} \sum_{i=0}^{K} \mu(A_i),$$

as desired.

**Lemma 10.** Now assume that  $\Omega$  is a Polish space and that  $\mathcal{A}$  is the Borel  $\sigma$ -algebra. Consider a sequence  $(A_n)_{n=1}^{\infty}$  of subsets of  $\Omega$  such that Ls  $A_n \subseteq A$ . Then

$$\limsup_{n\to\infty}\mu(A_n)\leq\mu(A).$$

*Proof.* See Lucchetti et al. (1994).

### 7.2 Axiomatic foundation

I adopt a version of Kopylov's (2010) characterization of subjective expected utility with countably additive probabilities.

**P1**  $\succeq$  is complete and transitive.

**P2** For every  $f, g, h, h' \in \mathcal{F}$  and  $E \in \Sigma$ ,

$$fEh \succcurlyeq gEh \implies fEh' \succcurlyeq gEh'.$$

**P3** If  $f \ge g$  then  $f \ge g$ .

**P4** For every  $A, B \in \Sigma$  and  $x, y, x', y' \in X$  such that  $x \succ y, x' \succ y'$  it holds

$$xAy \succcurlyeq xBy \implies x'Ay' \succcurlyeq x'By'.$$

**P5**  $\exists x, y \in X$  such that  $x \succ y$ .

For the next axiom, the following piece of notation is needed. If  $(A_i)_{i=1}^{\infty}$  is a sequence of events in  $\Sigma$ , write  $A_i \rightsquigarrow \emptyset$  if  $A_i \supseteq A_{i+1}$  for all i = 1, ..., ... and  $\bigcap_{i=1}^{\infty} A_i$  is either empty or a singleton.

**P6** For all  $f,g \in \mathcal{F}$ ,  $x \in X$  and any sequence of events  $(A_n)_{n=1}^{\infty}$  such that  $A_n \rightsquigarrow \emptyset$ , if  $f \succcurlyeq xA_ig$  or  $xA_if \succcurlyeq g$  for all  $i \ge 1$ , then  $f \succcurlyeq g$ .

**Continuity** The set  $\{x \in X : x \succcurlyeq y\}$  and  $\{x \in X : x \succcurlyeq y\}$  are closed for every  $y \in X$ .

**Theorem 0.**  $\succeq$  satisfies P1-P6 and Continuity if and only if it is represented by  $V : \mathcal{F} \to \mathbb{R}$  defined by

$$V(f) = \int u(f)dP \quad \forall f \in \mathcal{F}.$$
 (13)

where  $P \in \Delta$  is non-atomic and  $u : X \rightarrow$  is continuous.

Moreover,  $\succeq$  has another representation as in (2) with components  $u' : X \to \mathbb{R}$  $P' : \Sigma \to [0, 1]$  if and only if P' = P and  $u = \alpha u' + \beta$  for some  $\alpha > 0$  and constant  $\beta$ .

*Proof.* Since *S* is assumed to be a Polish space, the Borel  $\sigma$ -algebra  $\Sigma$  contains a countable base for the topology on *S*. This implies that  $\Sigma$  is countably separated. By Kopylov (2010),  $\succ$  has a representation as in (2). It is routine to show that  $u : X \to \mathbb{R}$  is continuous if and only if  $\succeq$  satisfies the axiom of continuity.

#### 7.3 Extensions

#### 7.3.1 Theorem 2 with simple acts

Theorem 2 is built on the assumption that the set *F* contains only continuous acts. This assumption excludes simple acts. In many settings, such as experiments, it is important to allow for simple acts such as bets on events. Here I show how the same result can be obtained when *F* contains simple acts that satisfy a regularity condition. Continuous acts are necessary in Lemma 1 to show that  $\int u(f)dP_n \rightarrow \int u(f)dP$  for every  $f \in F$  as  $P_n \rightarrow P$ . However, this condition holds for a much larger class of acts. For example, it holds whenever the function  $s \mapsto u(f(s))$  is measurable with respect to the class of continuity sets of *P*. A set  $A \in \Sigma$  is a continuity set for *P* (see Billingsley (1968)) if  $P(\partial A) = 0$ , where  $\partial A$  denotes the boundary of the set *A*. For example, when S = [0, 1] and *P* is the Lebesgue measure, then any open or closed set is a continuity set. Continuity sets are a rich class of sets. First, they form a ring (i.e., they are closed under union and intersection). Moreover, under the assumption that *S* is a Polish space, the  $\sigma$ -algebra generated by the class of continuity sets is the Borel  $\sigma$ -algebra  $\Sigma$ .

Consider the following alternative to Assumption 1.

**Assumption 4.** Every  $f \in F$  has finite support and is upper-semicontinuous. Moreover, for every  $f \in F$  and  $x \in X$ , the events  $\partial \{s \in S : f(s) \succeq x\}$  and  $\partial \{s \in S : x \succeq f(s)\}$  are *P*-null.

In words, *F* contains simple acts that are upper-semicontinuous and are measurable with respect to the class of continuity sets of *P*. When S = [0, 1] the previous assumption will be satisfied whenever *F* contains simple acts that can be written as  $f = \sum_{i=1}^{N} x_i \mathbb{1}_{A_i}$ , where  $A_i = [a_i, b_i)$ ,  $a_{i+1} = b_i$ ,  $a_1 = 0$  and  $b_N = 1$ . An example of such an act is given by f(s) = 1 for  $s < \frac{1}{2}$  and f(s) = 0 for  $s \ge \frac{1}{2}$ .

**Lemma 11.** Suppose that *F* satisfies Assumption 4. Then for every  $f \in F$  if  $P_n \rightarrow P$  it holds that

$$\int u(f)dP_n \to \int u(f)dP.$$

*Proof.* Observe that  $u(f) = \sum_{i=1}^{N} u(x_i) \mathbb{1}_{A_i}$ , where each set  $A_i$  is a continuity set for P. Then  $\int u(f) dP_n = \sum_{i=1}^{N} u(x_i) P_n(A_i)$ . By Theorem 2.1 in Billingsley (2008),  $P_n(A_i) \to P(A_i)$  for every i, which implies the desired result.

Moreover, Theorem 4 also holds in this setting.

**Lemma 12.** For any  $P_n \rightarrow P$ ,

$$\Gamma$$
-lim  $V_n = V$ .

*Proof.* Thanks to Lemma 11, it is enough to show that for every  $f \in F$  and  $f_n \to f$ 

$$\limsup_{n\to\infty}\int u(f_n)dP_n\leq\int u(f)dP.$$

First I claim that for every  $s_n \to s$ ,  $\limsup_{n\to\infty} u(f_n(s_n)) \le u(f(s))$ . Since  $f_n \to f$ , by the triangle inequality

$$||f_n(s_n) - f(s)|| \le ||f_n(s_n) - f(s_n)|| + ||f(s_n) - f(s)||,$$

which by upper-semicontinuity of *f* implies that

$$\limsup_{n\to\infty}||f_n(s_n)-f(s)||\leq 0.$$

Hence by continuity of *u* we have that  $\limsup_{n\to\infty} u(f_n(s_n)) \le u(f(s))$ . Given this result, showing that  $\limsup_{n\to\infty} \int u(f_n)dP_n \le \int u(f)dP$  follows the same step as the proof of Theorem 4.

Now because *F* contains only simple acts, we can still endow it with the supmetric distance. Moreover, thanks to the previous Lemmas, Theorem 1 holds verbatim. Therefore, the notion of a stable sequence of acts is the same as in Definition 2. Preference for stability is also defined in the same way.

Hence thanks to Lemma 11 and Lemma 12, we can obtain a version of Theorem 2 under Assumption 4.

**Proposition 8.**  $\succcurlyeq$  *is robust if and only it satisfies preference for stability.* 

#### 7.3.2 Extension with upper-semicontinuous utility

In some applications assuming that the utility function u is continuous might be too strong. For example, when  $X = \mathbb{R}$  one may want to allow for the utility function defined by u(x) = 1 for  $x \ge 0$  and u(x) = 0 for x < 0. Here I show that Theorem 2 holds even when u upper-semicontinuous. In maximization problems, upper-semicontinuity of u constitutes a minimally desirable condition.

The only part in which continuity of *u* is used is in Theorem 4. However, only upper-semicontinuity of *u* is required as shown by the next proposition.

**Proposition 9.** For any  $P_n \rightarrow P$ ,

 $\Gamma$ -lim  $V_n = V$ 

*Proof.* Since  $V_n(f) \to V(f)$  for every  $f \in F$ , it is enough to show that for every  $f \in F$  and  $f_n \to f$  we have

$$\limsup_{n\to\infty} V_n(f_n) \le V(f).$$

Let  $f_n \to f$ , that is

$$\sup_{s\in S} \|f_n(s) - f(s)\| \to 0.$$

Consider any  $s_n \rightarrow s$ . Then it must be that

$$||f_n(s_n) - f(s_n)|| \le \sup_{s \in S} ||f_n(s) - f(s)||.$$

Now by the triangle inequality,

$$||f_n(s_n) - f(s)|| \le ||f_n(s_n) - f(s_n)|| + ||f(s_n) - f(s)||.$$

Thus  $f_n(s_n) \to f(s)$ . Now since *u* is continuous we have

$$\limsup_{n\to\infty} u(f_n(s_n))\to u(f(s)).$$

Using the same reasoning as in the proof of Theorem 4 we find that

$$\limsup_{n\to\infty}\int u(f_n)dP_n\leq\int u(f)dP.$$

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Therefore, Theorem 2 holds under upper-semicontinuity of *u*.

#### 7.3.3 Extension with state-dependent utilities

As discussed in Example 2, in some applications it might be relevant to allow for state-dependent utility. Here I discus how to provide a version of Theorem 2 while allowing for state-dependent utility. First I discuss a specific form of statedependent utility.

Assume that  $\succ$  has the following representation

$$V(f) = \int u(s, f(s))dP$$
 for every  $f \in \mathcal{F}$ ,

such that  $u : S \times X \to \mathbb{R}$  is jointly continuous in both arguments and *P* is non-atomic. Assumption 1 is replaced by the following.

**Assumption 5.** Suppose that there exists  $\underline{x}, \overline{x} \in X$  such that  $u(s, \overline{x}) \ge u(s, f(s)) \ge u(s, \underline{x})$  for every  $f \in F$  and  $s \in S$ . Moreover,  $F \subseteq C_b(S, X)$ .

Theorem 1 can be generalized as follows. For any  $P_n \rightarrow P$ , let

$$F_n = \{fEx : f \in F, x \in \{\underline{x}, \overline{x}\}, E \in \Sigma, \int u(s, fAx(s))dP = \int u(s, f(s))dP_n\}.$$

**Lemma 13.** For every  $f \in F$  and  $P_n \to P$ , there exists  $A_n$  and  $x_n \in \{\underline{x}, \overline{x}\}$  such that

$$\int u(fA_nx_n(s))dP = \int u(s,f(s))dP_n \quad \forall n$$

*Moreover,*  $P(A_n) \rightarrow 1$ *.* 

*Proof.* Consider the vector measure  $\lambda_x : \Sigma \to \mathbb{R}^2$  defined by

$$A\mapsto \left(\int_A u(s,f(s))dP,\int_A u(s,x)dP\right),$$

for  $x \in \{\underline{x}, \overline{x}\}$ . By the same reasoning as in the proof of Theorem 1,  $\lambda_x$  is non-atomic.

Therefore, we obtain a family  $(A_{\alpha})_{\alpha \in [0,1]}$  such that for  $x \in \{\underline{x}, \overline{x}\}$ 

$$\int u(s, fA_{\alpha}x(s))dP = \alpha \int u(s, f(s))dP + (1-\alpha) \int u(s, x)dP.$$

By Assumption 5

$$\int u(s,f(s))dP_n \in \left[\int u(f)dP, \int u(s,x)dP\right],$$

so that the result follows by the same reasoning as in the proof of Theorem 1.  $\Box$ 

Given this result, we can define preference for stability as follows (where now the sets  $F_n$  are defined as above).

**Definition 5.** Consider  $\succeq$  with representation (u, P) and a decision problem  $F \subseteq \mathcal{F}$ . Let  $\varepsilon_n \to 0$ . A sequence  $(g_n)_{n=1}^{\infty} = (f_n E_n x_n)_{n=1}^{\infty} \in C_{u,P,\varepsilon_n}(F_n)_{n=1}^{\infty}$  is stable if for some optimal act  $f^* \in C_{u,P}(F)$  the following two conditions hold:

- (i) There is a subsequence  $(f_{n_k})_k$  such that  $f_{n_k} \to f^*$ ;
- (ii)  $\int \|g_{n_k} f^*\|dP \to 0.$

**Axiom.** Consider  $\succeq$  with representation (u, P) and fix a decision problem  $F \subseteq \mathcal{F}$ .  $\succeq$  has a preference for stability if for every  $(F_n)_{n=1}^{\infty}$  there exists  $\varepsilon_n \to 0$  and a stable sequence  $(g_n)_{n=1}^{\infty} = (f_n E_n x_n)_{n=1}^{\infty} \in C_{u,P,\varepsilon_n}(F_n).$ 

Moreover, Theorem 4 also holds in this setting.

**Lemma 14.** For  $P_n \to P$ , let  $V_n(f) = \int u(s, f(s)) dP_n$  for every  $f \in F$ . Then for any  $P_n \to P$ 

$$\Gamma$$
-lim  $V_n = V$ 

*Proof.* Since  $V_n(f) \to V(f)$  for every  $f \in F$ , it is enough to show that for every  $f \in F$  and  $f_n \to f$  we have

$$\limsup_{n\to\infty} V_n(f_n) \leq V(f).$$

Let  $f_n \to f$ , that is

$$\sup_{s\in S} \|f_n(s) - f(s)\| \to 0.$$

Consider any  $s_n \rightarrow s$ . Then it must be that

$$||f_n(s_n) - f(s_n)|| \le \sup_{s \in S} ||f_n(s) - f(s)||.$$

Now by the triangle inequality,

$$||f_n(s_n) - f(s)|| \le ||f_n(s_n) - f(s_n)|| + ||f(s_n) - f(s)||.$$

Thus  $f_n(s_n) \to f(s)$ . Now since  $u(\cdot, \cdot)$  is continuous we have  $u(s_n, f_n(s_n)) \to u(s, f(s))$ . I claim this implies that

$$\limsup_{n\to\infty}\int u(s,f_n(s))dP_n\leq\int u(s,f(s))dP.$$

Now recall that by Lemma 9 it holds

$$\int u(s, f_n(s))dP_n \leq \frac{1}{K} \left(1 + \sum_{i=1}^K P_n(A_i^n)\right),$$

where  $A_i^n = \{s \in S : u(s, f_n(s)) \ge x_i\}, x_i = m + i \frac{M-m}{K}, i = 1, ..., K - 1$  and M = u(s, ). Since  $u(s_n, f_n(s_n))$  converges to u(f(s)), we have

$$\operatorname{Ls} A_i^n \subseteq A_i.$$

To show this, suppose that  $s \in \text{Ls } A_i^n$ . Then there exists  $s_{n_k} \to s \in S$  and  $u(s_{n_k}, f^{n_k}(s_{n_k})) \ge x_i$  for every k. But then since  $u(s_{n_k}, f^{n_k}(s_{n_k})) \to u(f(s))$  it follows that  $u(s, f(s)) \ge x_i$ , i.e.  $s \in A_i$ . This implies that  $\text{Ls } A_i^n \subseteq A_i$  as wanted.

Hence by Lemma 10

$$\limsup P_n(A_i^n) \le P(A_i).$$

It follows that

$$\limsup_{n\to\infty}\left(1+\sum_{i=1}^{K}P_n(A_i^n)\right)\leq\left(1+\sum_{i=1}^{K}P(A_i)\right),$$

which implies the desired result.

Hence thanks to Lemma 13 and Lemma 14, we can obtain the following version of Theorem 2 under Assumption 5.

**Theorem 8.**  $\succeq$  *is robust if and only it has a preference for stability.*